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#### THE MERGER

## Where we are



- MoU between KIPCO & QPIC signed to assess merger proposition
- Due diligence underway

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#### THE MERGER

# Why

- The merger forms a larger investment holding that would rank among the largest in the MENA region
- Balanced and diversified portfolio of assets that creates a more stable income stream
- Capitalizes on operational synergies
- Ability to pursue opportunities in new sectors and continue to support the growth of the existing portfolio, thereby creating greater value for all shareholders

#### THE MERGER

# KIPCO+ Diversified across various sectors





#### 2021 RESULTS

Our companies have registered growth after weathering the impact of the pandemic



#### CAPITAL INCREASE



KIPCO raised KD 80 million in rights issue

Company's issued and paid-up capital increased 32%



KD 640 million shares on offer were oversubscribed

Transaction success reflects confidence and trust of the company's shareholders



#### 2021 PERFORMANCE HIGHLIGHTS



- Completed acquisition of AXA operations in the Gulf
- Entered debt capital market with issuance of KD 60 mn
   Subordinated Perpetual non-callable 5-year Tier 2 bond
- Two successful capital increases totalling KD 57.1 mn
- Net profit of KD 50.2 mn





- 35% increase in net profit to KD 45.4 mn
- 10% increase in total operating revenue to KD 234.7 mn
- 21% increase in net operating profit to KD 140 mn
- Successful capital increase of KD 71.25 mn; 2.25x oversubscribed



#### 2021 PERFORMANCE HIGHLIGHTS



- Hessah District: sold 60% of Hessah Towers residential units; sold
   +40% of Byout Hessah; work underway on Commercial District
- Leased 24 units in Raouche View 1090 for five years
- Work underway to construct hotel within Assoufid in Morocco





- Streaming focus continues; major upgrade in streaming platform OSN+
- Extended partnership with HBO
- Focus on original content





#### 2021 PERFORMANCE HIGHLIGHTS



- AUM increased 8% to US\$ 14.4 bn
- Kamco Invest AUM up 12.76% to US\$ 14.6 bn with a net profit of KD 10.4 mn





- Net profit of KD 5 mn for 9 months
- ATC classified as associate after purchase of 29.5% stake
- Listing of JTC







### **THANK YOU**

