

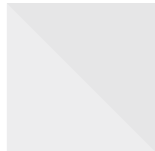




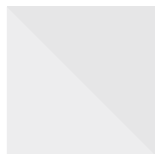


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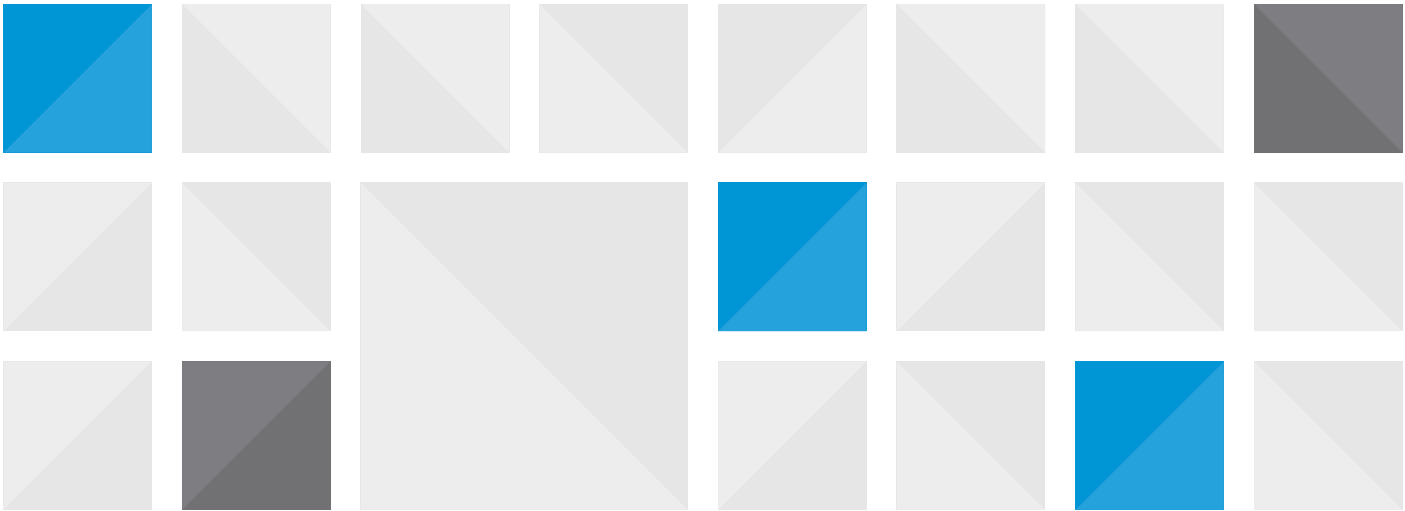
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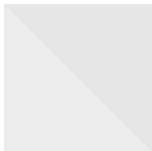
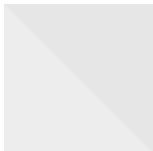
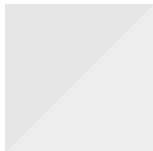
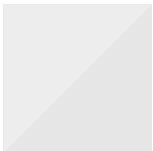
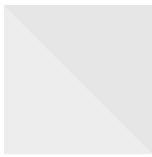
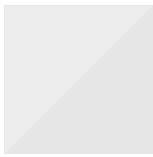
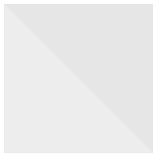
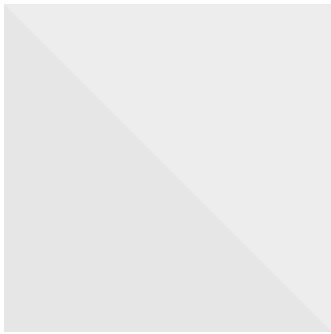


H.H. Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah
Amir of the State of Kuwait



H.H. Sheikh Nawaf Al-Ahmad Al-Jaber Al-Sabah
Crown Prince of the State of Kuwait







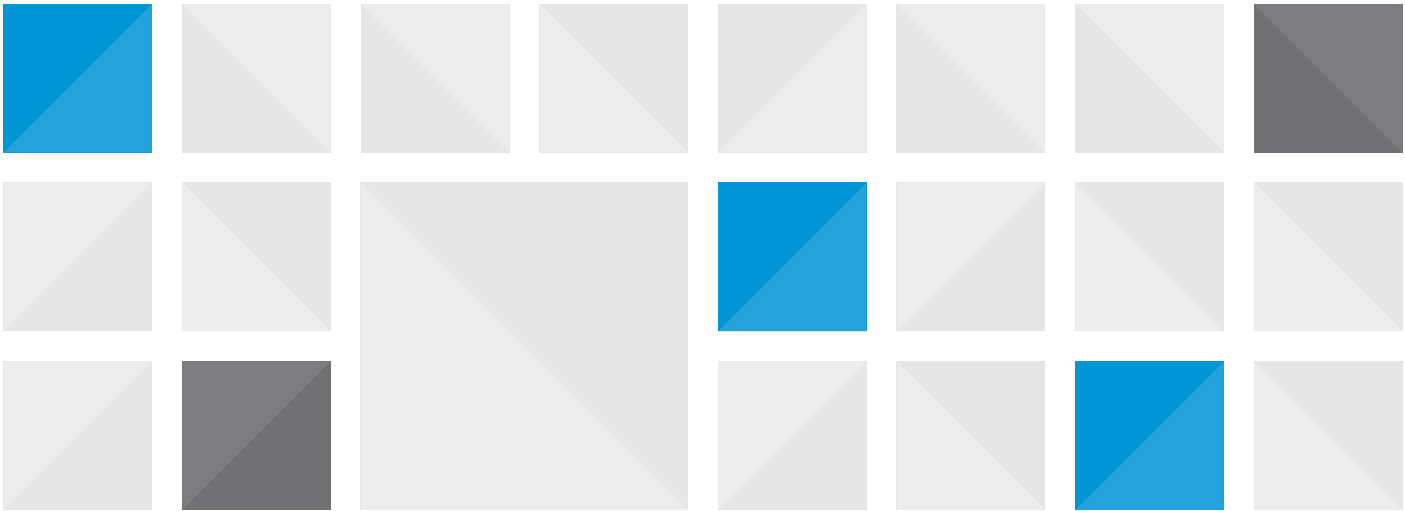
KIPCO

The KIPCO Group is one of the largest holding companies in the Middle East and North Africa, with consolidated assets of US\$ 34 billion⁽¹⁾. The Group has significant ownership interests in a portfolio of more than 60 companies operating across 24 countries. The Group's main business sectors are financial services, media, manufacturing and real estate. Through its core companies, subsidiaries and affiliates, KIPCO also has interests in the education and healthcare sectors. KIPCO's financial service interests include holdings in commercial banks, asset management, investment banking and insurance companies. The Group's core operations in this sector include Burgan Bank, United Gulf Holding and Gulf Insurance Group. In the media sector, the Group holds a majority ownership of OSN, the leading pay-TV operator in the region.

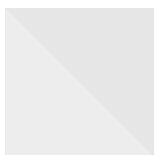
2018 financial results summary

- Net profit increase of 20% to KD 28.3 million (US\$ 93.3 million)
- EPS up 30% to 15 fils (US\$ 4.9 cents)
- Total revenue from continuing operations up 13% to KD 774 million (US\$ 2.55 billion)
- Consolidated assets at KD 10.4 billion (US\$ 34 billion)

⁽¹⁾ Figures in KD have been converted into US\$ at the exchange rate of US\$:KD=1:0.30330.







Dear shareholder,

In 2018, KIPCO's companies fared well despite the challenges that regional economic circumstances presented. We attribute this stable performance to our continuous internal streamlining and capability building measures across the Group. Drawing strength from our long-term strategy of portfolio diversification, 2018 is our twenty-seventh consecutive year of profitability.

Global growth reached 3% in 2018, and according to the World Bank, it is expected to drop slightly to 2.9% in 2019 as global slack dissipates and financing conditions tighten. In the MENA region, growth is expected to slightly strengthen from 1.7% to 1.8% in 2019.

For Kuwait, OPEC's announcement of oil cutbacks in late 2018 and the fall of the barrel price are expected to negatively affect the country's fiscal position. This comes following a surplus registered between April and October 2018 owing to healthy oil prices. Despite this, Kuwait continues to plow ahead with its US\$ 100 billion 'New Kuwait' development plan for 2035.

At last year's Shafafiyah Investors' Forum, we predicted that our performance in 2018 would be similar to that of the previous year due to a weak operating environment – driven by a lower consumer purchasing power and a slowdown in growth in the GCC – as well as cost increases to counter competition, especially in the media sector. Our net profit for 2018 increased 20% to KD 28.3 million (US\$ 93.3 million), compared to KD 23.6 million (US\$ 77.8 million) the year before.

KIPCO's total revenue from continuing operations for the year increased 13% to KD 774 million (US\$ 2.55 billion) from KD 686 million (US\$ 2.26 billion) in 2017. Subject to approval by our General Assembly, we are proposing to pay shareholders a cash dividend of 12 fils (12%) per share, as well as the Board of Directors' remuneration of KD 220,000 and Executive Management remuneration of KD 4,249,000. It is worthy to note that the regulatory authorities have registered no penalties against the company.

One of KIPCO's business highlights for 2018 was the successful issuance in November of a KD 100 million five-year bond. The issue was 1.35 times oversubscribed.

Another highlight in 2018 was the announcement in July

of the official handover of the Hessah Al Mubarak District infrastructure works to relevant government entities. This has allowed developers to start applying at Kuwait Municipality for construction permits for all residential and commercial land plots in the district.

In December, KIPCO announced the purchase of a plot of land from Gulf Bank for KD 90 million. The plot, 'Khabari', is located in Fahaheel and is 231,803 square meters in size. Plans for this project will be announced in due course.

In 2018, Burgan Bank successfully completed its rights issue, raising KD 62.55 million in equity through the issuance of 240.58 million shares. This represents a 10.6% increase in the bank's issued share capital, and the proceeds served to further strengthen Burgan Bank's capital position. The bank also issued three-year bonds worth KD 100 million, the first of their kind in the local market. The transaction was well-received by institutional investors and high net-worth individuals.

For Gulf Insurance Group's Kuwait operations, the 'Afya' contract with the Ministry of Health to provide health insurance to retirees was extended into 2019. The company continues to be among the strongest contenders for the next bid.

Over the last twelve months, OSN has continued to strengthen its business operations by aligning with strategic partners, including Huwaei, Netflix and major telecommunication companies across the region. Patrick Tillieux was appointed CEO of the pay-tv network and will continue to steer OSN and ensure that its customers receive the highest quality, and most innovative services.

Our real estate arm, United Real Estate, completed the acquisition of the Abdali Mall in Amman, through its subsidiary,

URC Jordan. 2018 also saw the launch of residential unit sales in Hessah Towers, the two high-rise towers that URC is constructing in Hessah Al Mubarak District.

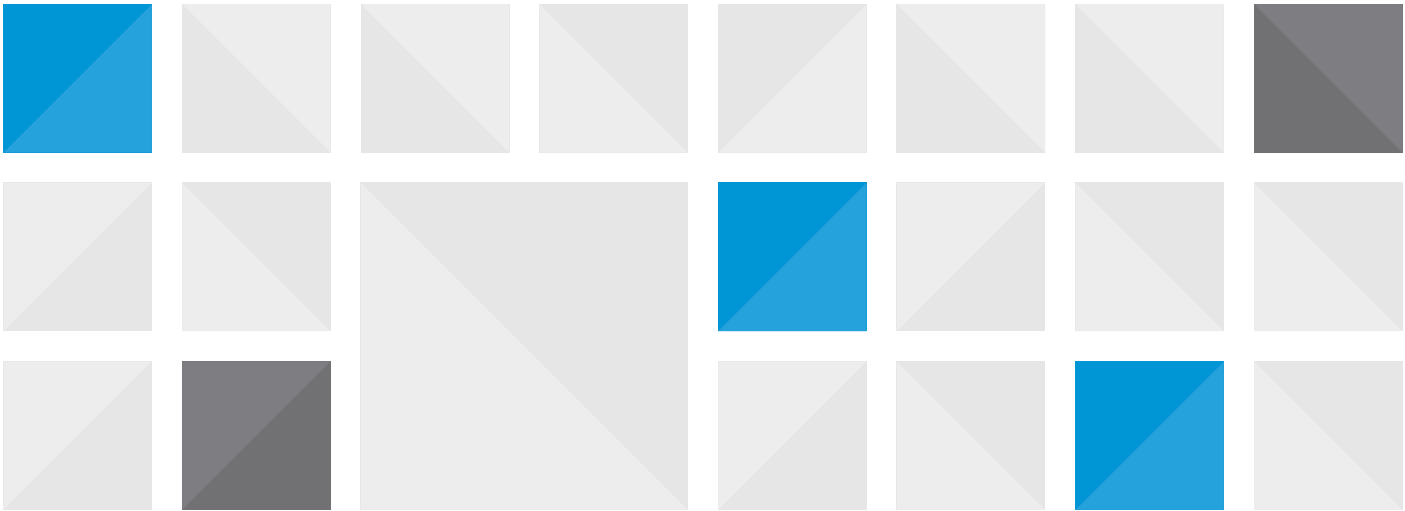
KAMCO Investment Company successfully purchased a majority stake in Global Investment House from NCH Ventures, an investment entity representing the interests of more than 50 financial institutions. The acquisition combines four decades worth of experience in the investment sector.

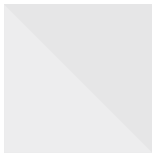
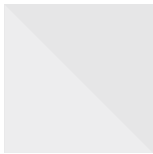
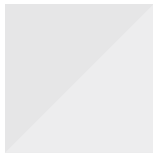
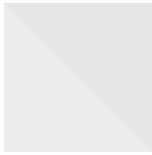
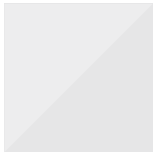
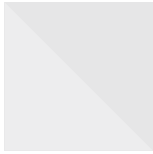
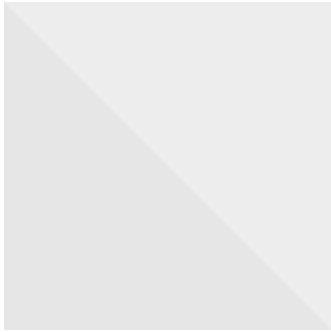
With the oil sector accounting for 90% of Kuwait's revenue, the drop in oil prices following the higher than expected production of US shale oil is expected to have an impact on the local economy's growth and hit the State's budget surplus in 2019.

While we believe that 2019 will continue to be challenging, KIPCO's long-term strategy of diversifying its portfolio in Kuwait and across the MENA region will help us face these headwinds. We are confident that over the next twelve months, our companies will continue to register growth.

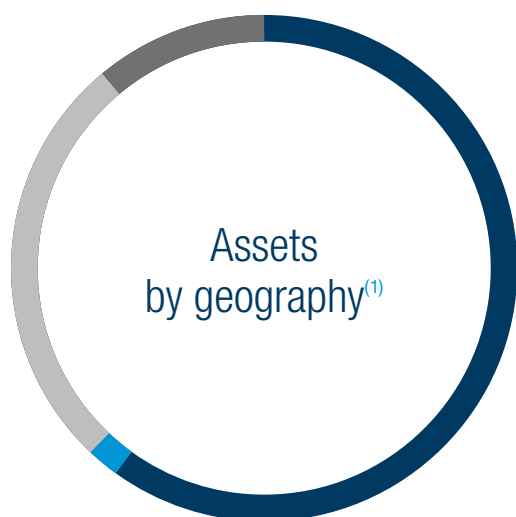
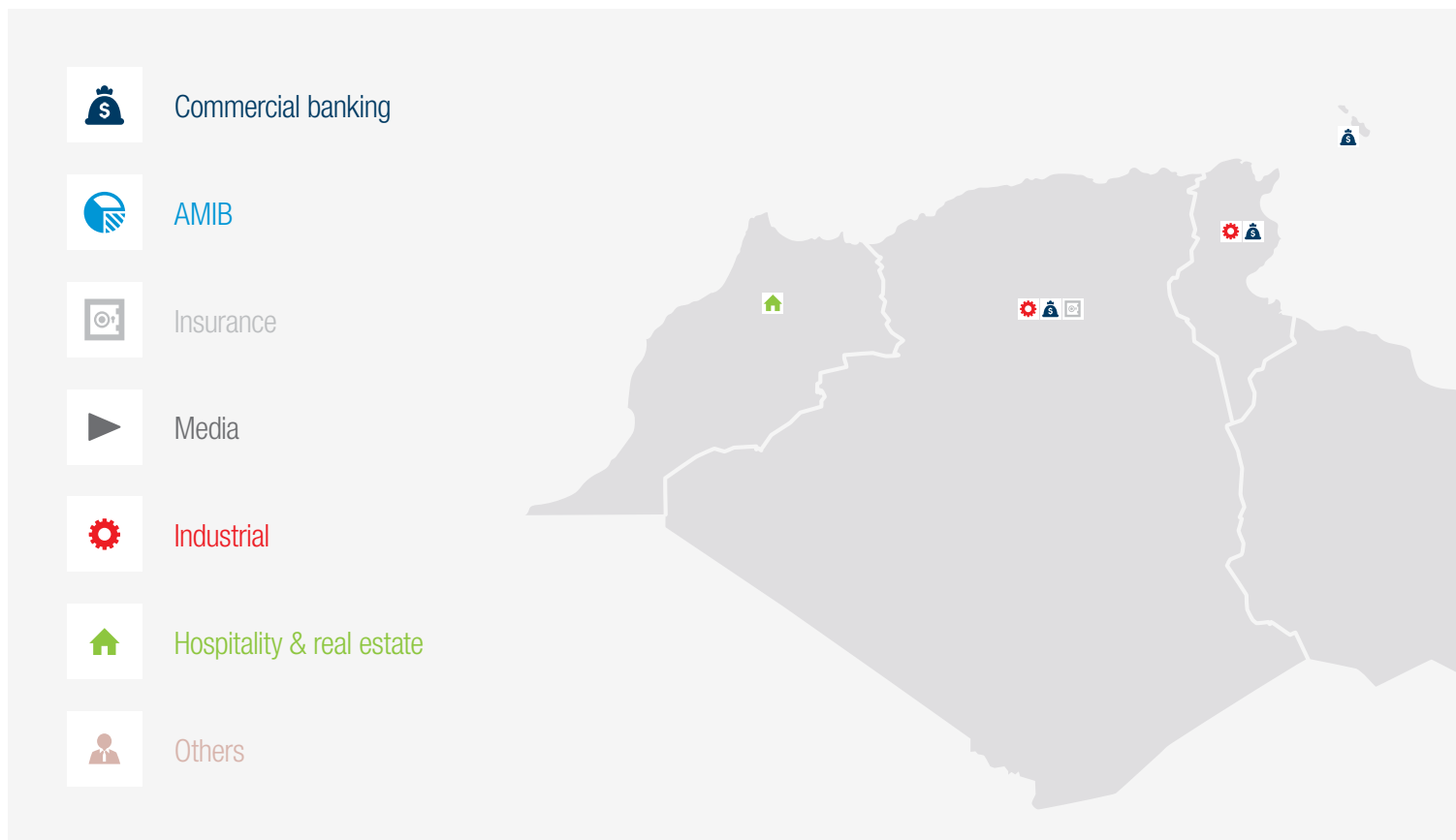
We thank His Highness the Amir of the State of Kuwait, Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah, His Highness the Crown Prince, Sheikh Nawaf Al-Ahmad Al-Jaber Al-Sabah, and His Highness the Prime Minister, Sheikh Jaber Al-Mubarak Al-Hamad Al-Sabah, for their continued support and guidance. We would like to thank you, our shareholders, for the support and trust you have placed in your Board of Directors and management during the last 12 months. We would also like to thank all the employees of KIPCO and its operating companies for the contribution they made during the year.

On behalf of our shareholders, we thank the management for the results they achieved during 2018. May God continue to grant us success and prosperity.





KIPCO Group by geography & sector

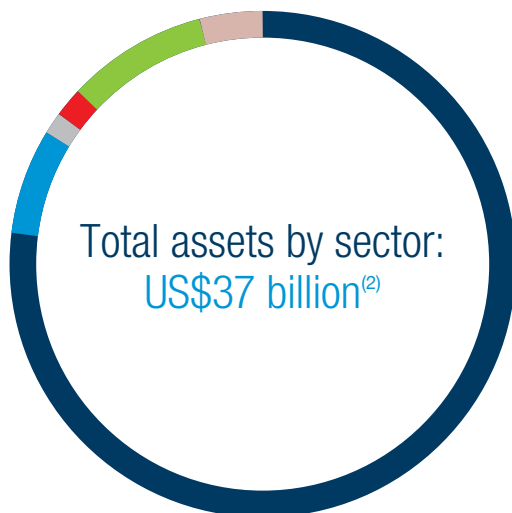
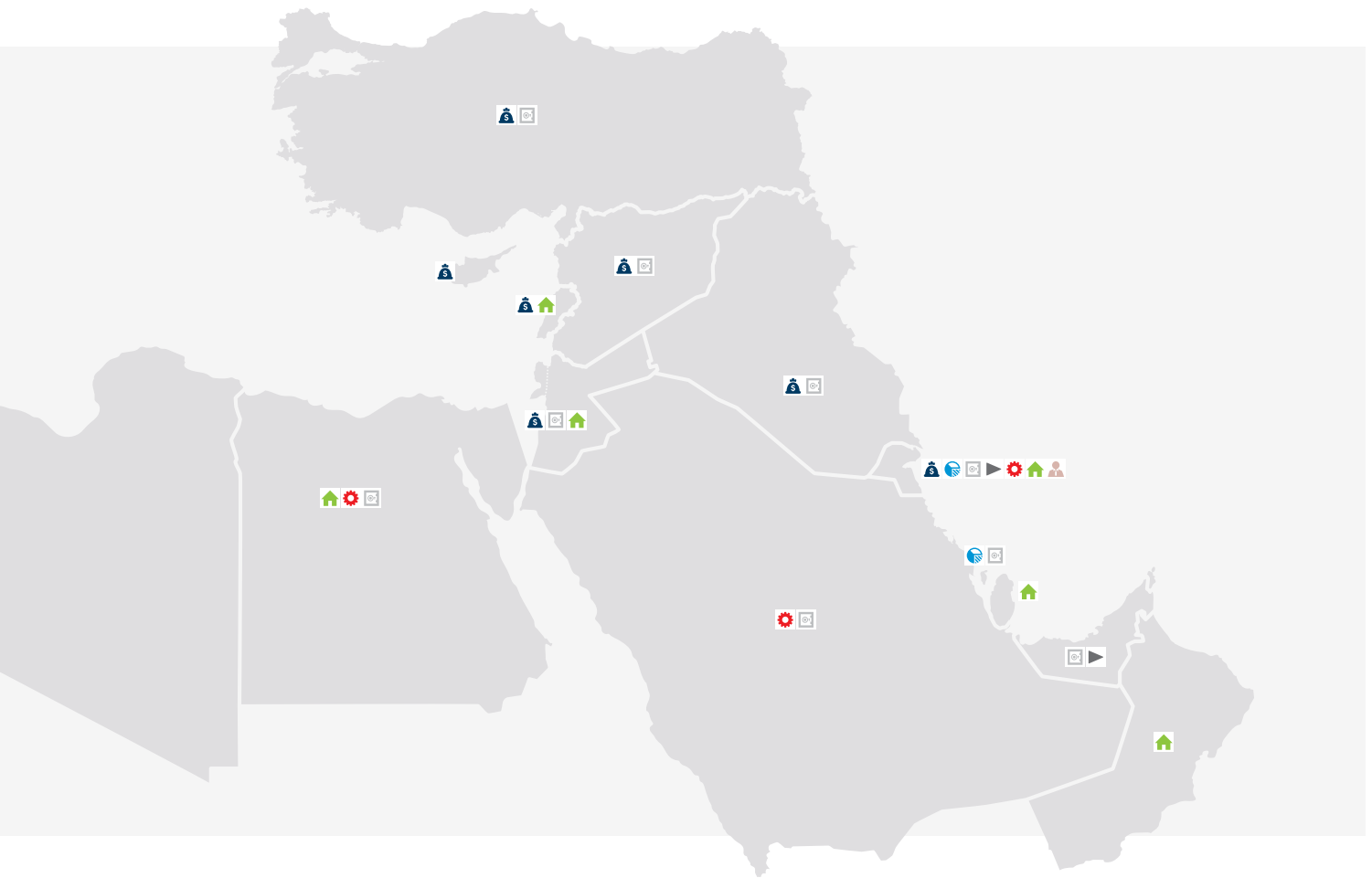


Kuwait	60%
Rest of GCC	2%
Rest of MENA and Asia	27%
Europe	11%

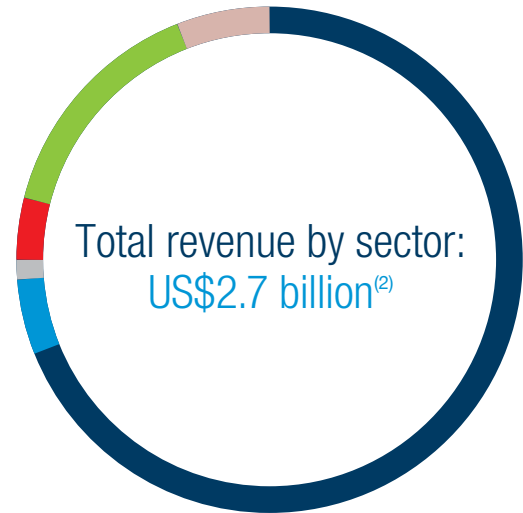


Kuwait	49%
Rest of GCC	2%
Rest of MENA and Asia	24%
Europe	25%

⁽¹⁾ Represents non-current assets by geography as per note 28 of financial statements 2018.



Commercial banking	77%
AMIB ⁽³⁾	7%
Insurance	1%
Media ⁽⁴⁾	0%
Industrial	2%
Hospitality & real estate	9%
Others ⁽⁵⁾	4%



Commercial banking	69%
AMIB ⁽³⁾	5%
Insurance	1%
Media	0%
Industrial	4%
Hospitality & real estate	15%
Others	6%

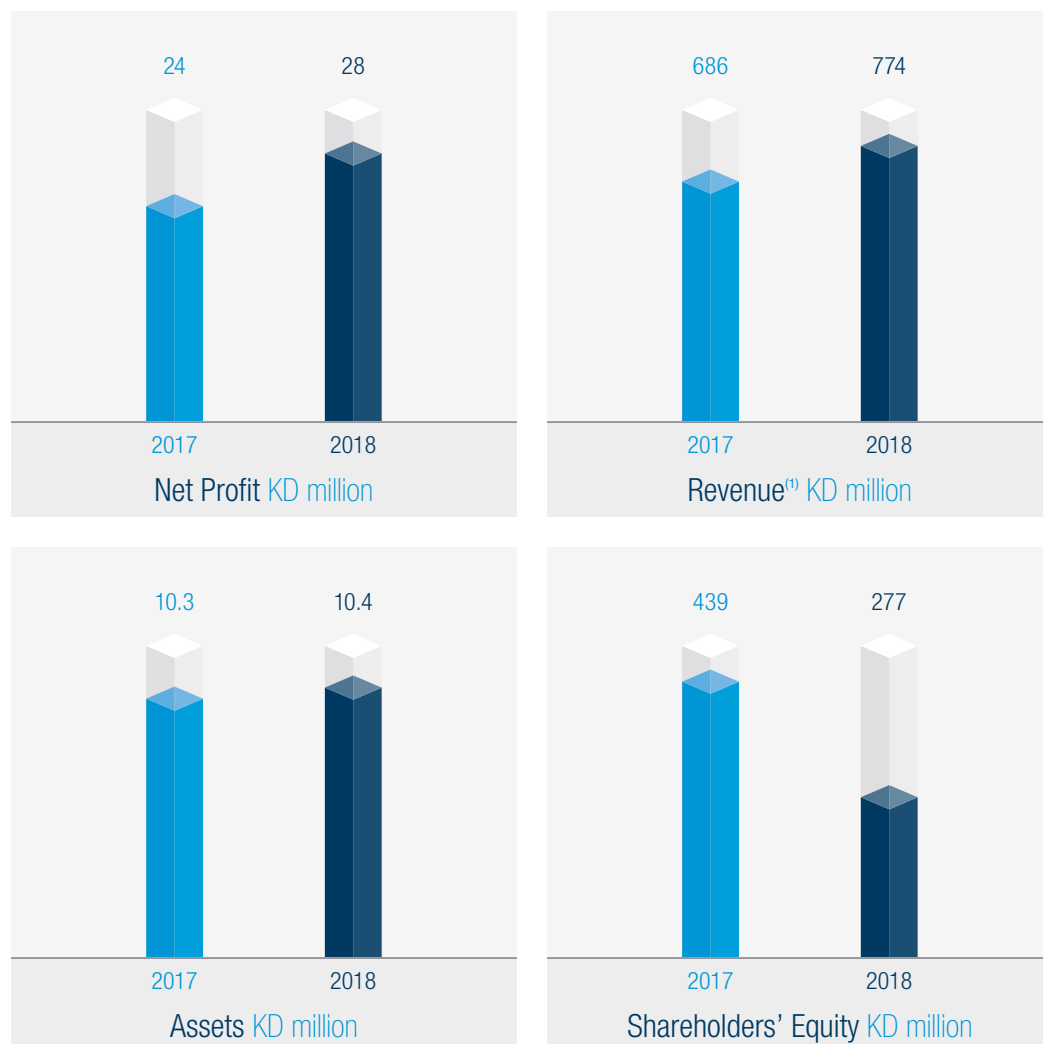
⁽²⁾ Sector percentages have been calculated before inter-company eliminations.

⁽³⁾ AMIB: Asset management and investment banking.

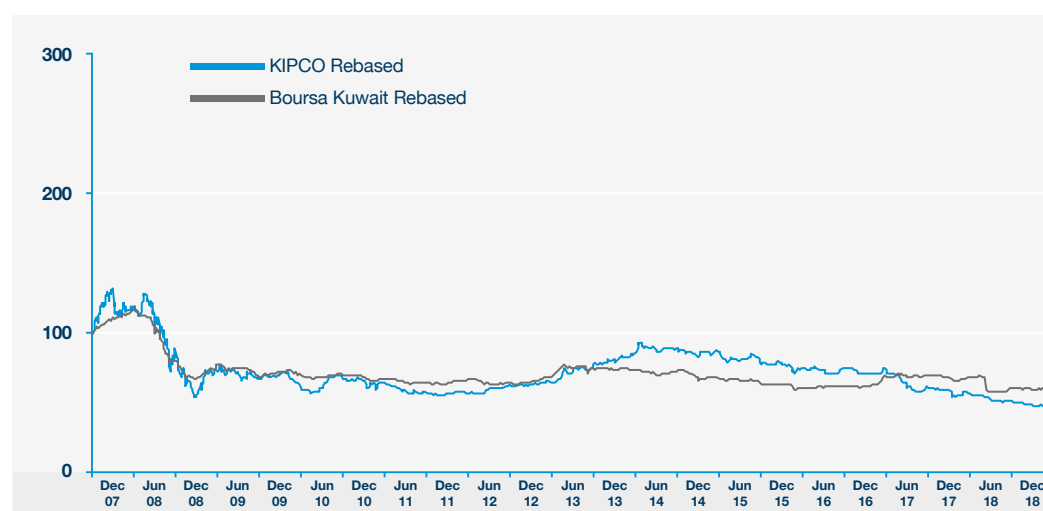
⁽⁴⁾ The business of OSN represented the entirety of the Group's media operating segment. In accordance with IFRS 5, the investment in a media joint venture has been classified "Assets held for sale" and as a discontinued operation and accordingly, the media segment is no longer presented in the segment information.

⁽⁵⁾ Includes assets held for sale.

Financial summary



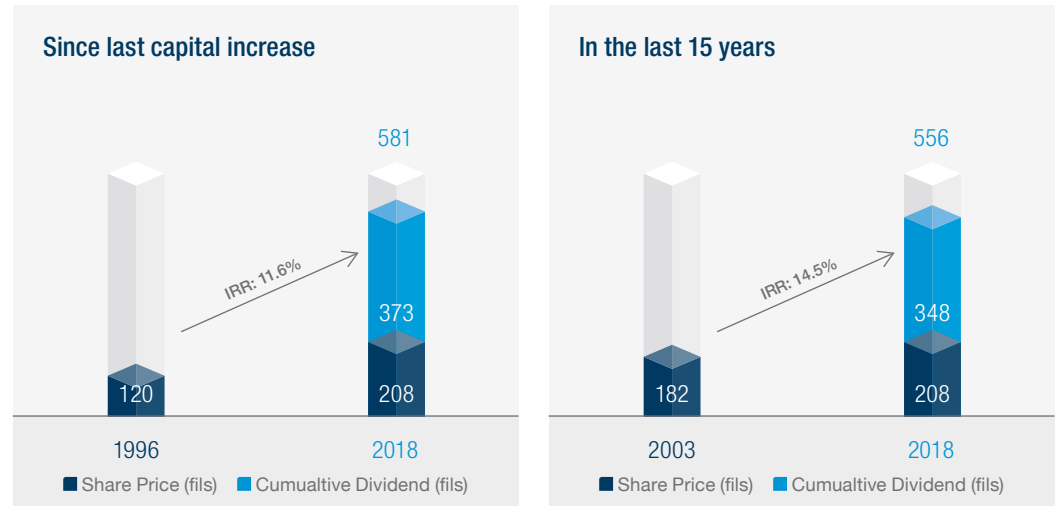
KIPCO vs Boursa Kuwait Index: 2008-2018



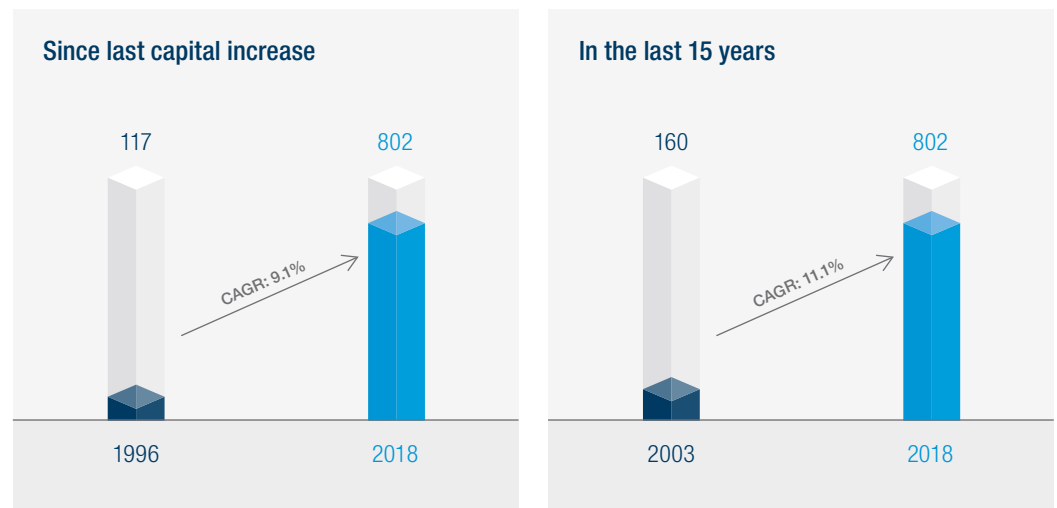
Source: Bloomberg (Unadjusted prices)

(1) Continuing operations

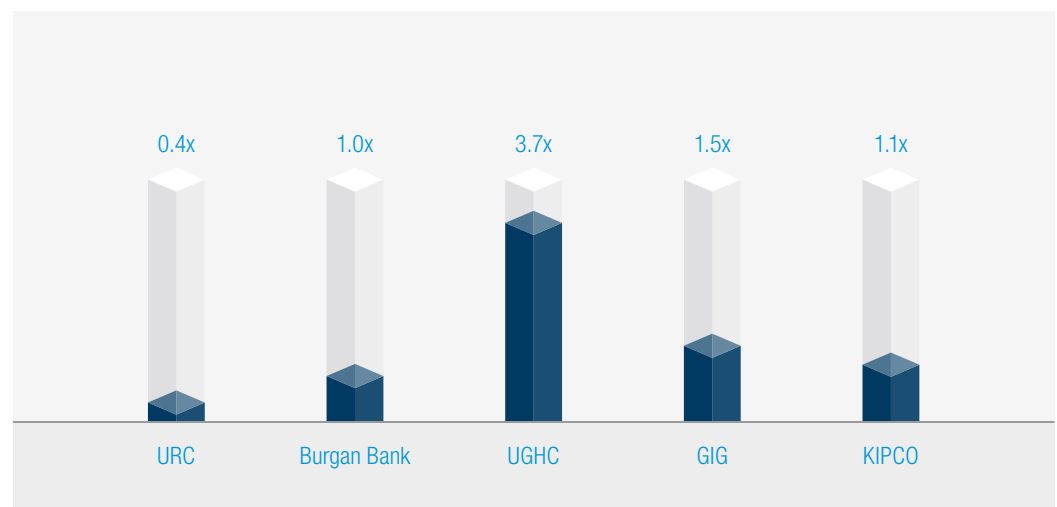
Total shareholder's return⁽¹⁾



Book value growth⁽²⁾



Price to book ratio 2018⁽³⁾



(1) Represents shareholders returns including dividends, bonus issue adjustment for rights issues and other corporate actions during the holding period.

(2) Book value growth calculated by considering no dividends paid and adjustments for other corporate actions.

(3) As at 31 December, 2018.



KIPCO bond issuance

The KIPCO Group, one of the largest holding companies in the MENA region, has always been at the forefront of the region's capital market. With multiple successful bond issuances in international and local markets, KIPCO Group has contributed to establishing the path for MENA-based issuers to tap into the bond market and get better liquidity and pricing, and also to diversify their investor base.

The overwhelming demand for KIPCO bonds across Asia, Europe, the GCC and US offshore investors is a testament to the company's track record of delivering results and financial discipline. Within the global banking community, KIPCO holds a reputation of being a company that delivers on its promises and attracts investors through quality of operating businesses, their strong market position and future growth prospects.

Moving forward, KIPCO will continue to serve as a role model for private sector corporates in the MENA region and set market benchmarks to further develop Kuwait's debt market.

1994

- Raised KD12 million through 5 year KD bond maturing in Oct 1999

1999

- Raised KD25 million through 3 year KD bond maturing in May 2002
- Raised KD15 million through 5 year KD bond maturing in Sept 2004

2001

- Raised KD40 million through 5 year KD bond maturing in Nov 2006
- Raised KD20 million through 5 year KD bond maturing in Dec 2006

2002

- Reissued KD15 million bond maturing in Sept 2004 with amended maturity in Sept 2005
- Raised KD15 million through 5 year KD bond maturing in Nov 2007

2003

- Raised KD14 million through 3 year KD bond maturing in April 2006

2004

- Reissued KD40 million bond maturing in Nov 2006 with amended maturity in Nov 2009

KIPCO
credit ratings

Rating agency
Standard & Poor's
Moody's

Short-term rating
A3
Prime 3

Long-term rating
BBB-
Baa3

Outlook
Negative
Stable

2006

- **First non-banking institution in GCC to set up an EMTN program**

Established US\$2 billion EMTN Program

- Raised US\$350 million under EMTN Program through 5 year bond maturing in April 2011
- Raised EUR200 million under EMTN Program through 2 year bond maturing in Nov 2008

2009

- Raised US\$500 million under EMTN Program through 7 year bond maturing in Oct 2016

6.6x oversubscribed
207 investors participated

- Reissued KD40 million bond maturing in Nov 2009 with amended maturity in Nov 2010

2010

- **First ever private sector issuance of 10 year EMTN in MENA**

Raised US\$500 million under EMTN Program through 10 year bond maturing in July 2020

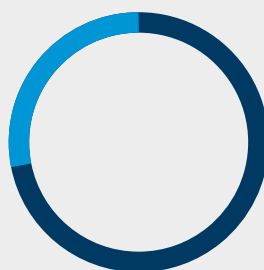
6.0x oversubscribed
242 investors participated

2012

- Raised KD80 million through KD bond maturing in Jan 2016

Debt profile (KD million)

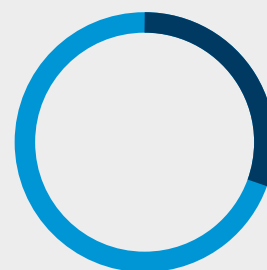
Debt type: 2018



■ International bonds
■ KD bonds

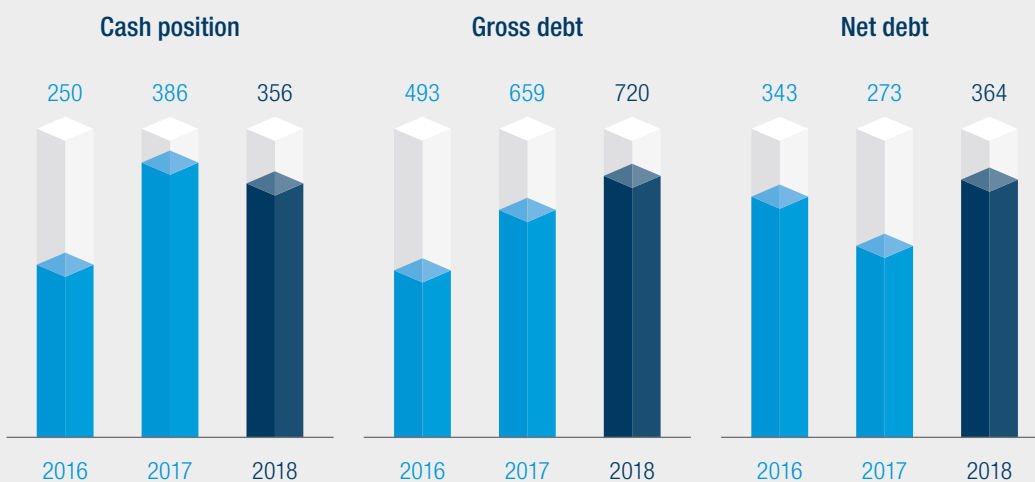
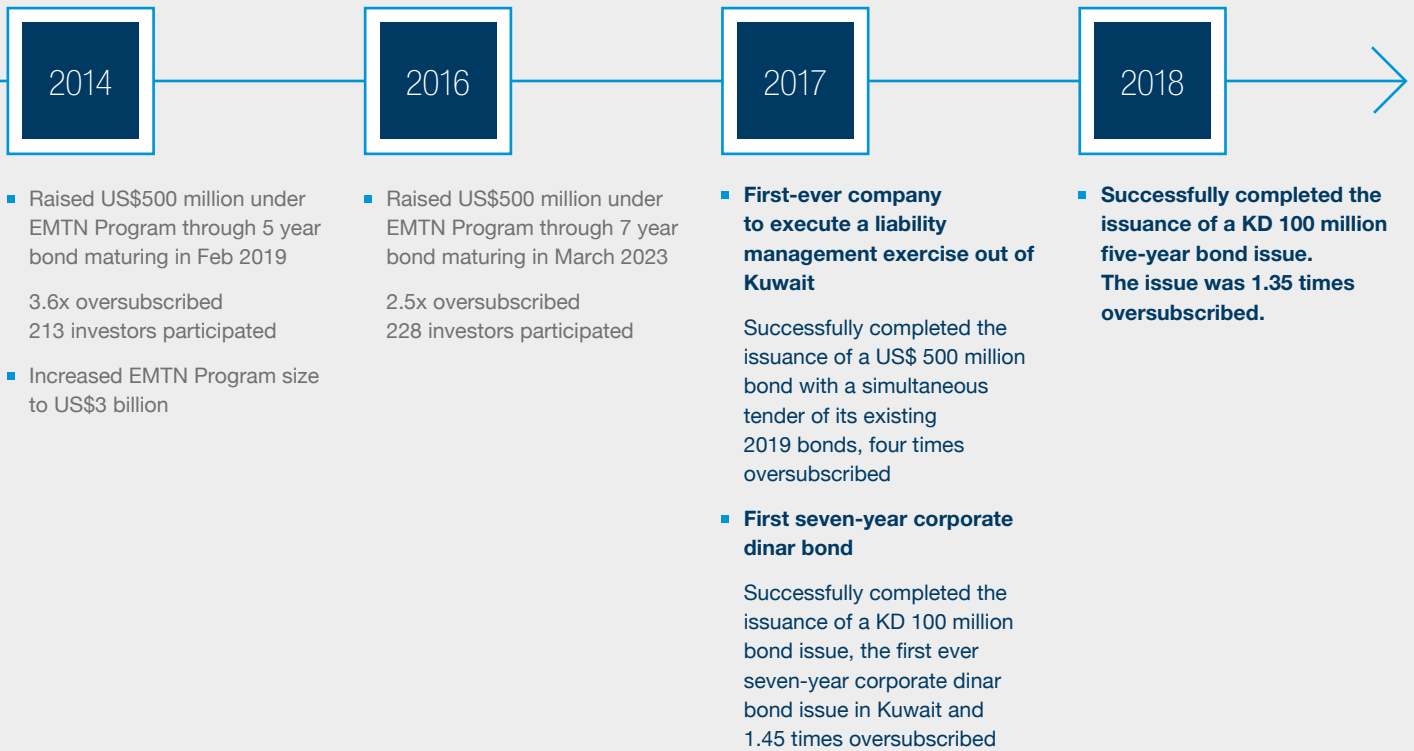
72%
28%

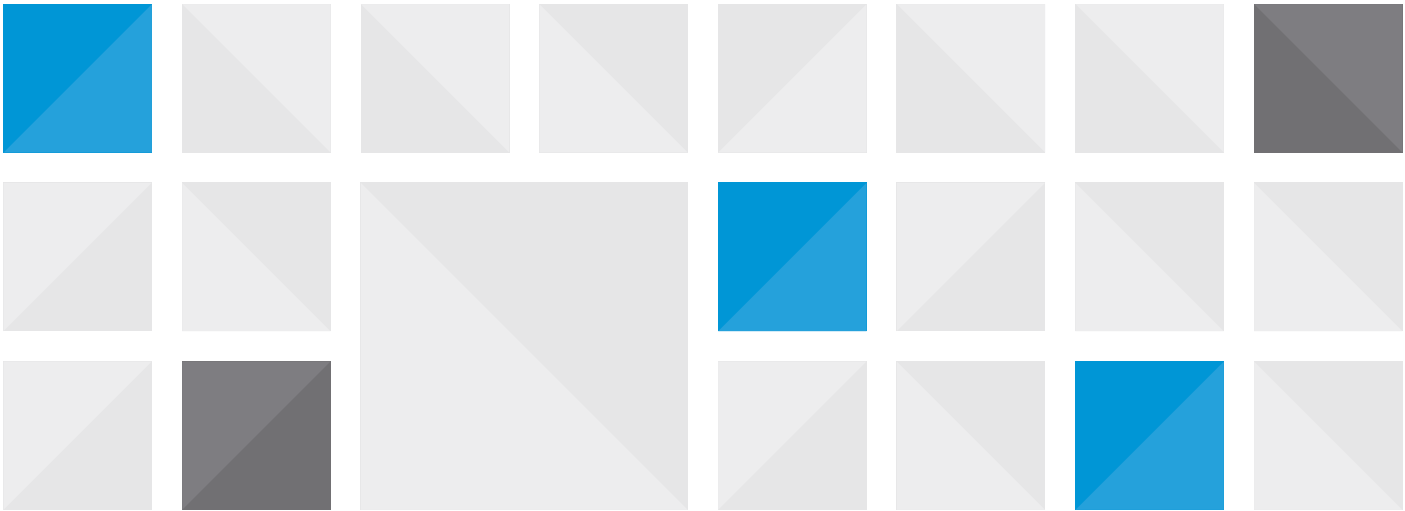
Debt maturity: 2018



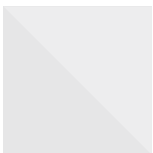
■ < 2 years
■ 2-4 years
■ over 4 years

31%
0%
69%









Dear shareholder,

The last twelve months saw a global trade slowdown, and with the appreciation in the value of the US dollar, borrowing costs have tightened in emerging markets. The World Bank is forecasting a drop in global economic growth from 3% in 2018 to 2.9% in 2019 owing to softened international trade and manufacturing activity, elevated trade tensions and financial market pressures in some of the large emerging markets.

In the MENA region, growth is forecast to rise slightly to 1.9% in 2019, as a less favorable international economic environment is expected to be offset by policy reforms in both oil exporting and importing countries, thus supporting growth in the region.

The year 2018 was one of recovery for oil exporting countries, owing to relatively high oil prices for most of the year. US sanctions on Iran led to a boost in oil prices, coupled with a drop in Venezuelan exports, bringing the price of the barrel to the highest it has been in four years. However, a decline in oil prices began in October 2018, after oil production was raised in the US, Russia and Saudi Arabia.

In the GCC, regulatory improvements and larger investments will support higher growth in the member states in 2019. Investments in infrastructure projects, economic and financial reform, and revenue diversification programs are expected to help maintain a steady economic growth.

In Kuwait, of the KD 4 billion allocated for development projects in 2018, only KD 1.6 billion were awarded due to the restructuring of some government agencies, delays in implementation of megaprojects, among others. Delayed projects are expected to be rescheduled, and that the awards would pick up in order for the 'New Kuwait' Vision 2035 to continue on course.

For KIPCO Group, 2018 was a year where our companies continued to face headwinds and weather the storm. Despite this, the performance of our core companies has exceeded our expectations, and we are delighted to announce that 2018 is KIPCO's twenty-seventh year of consecutive profitability.

While we look to 2019 with caution, we remain confident that our companies have built up the strength they require to withstand these difficulties, thanks to the prudent measures we have taken over the years at the hands of our experienced executive team.

Our 2018 results

At last year's Shafafiyah Investors' Forum, we foresaw that our 2018 performance would not be much different from that of the previous year, and we attributed this to a growth slowdown in the GCC and lower purchasing power among consumers, resulting in the creating of a weak operating environment. We also identified growing competition, particularly in the media sector, to result in cost increases.

Despite these challenges, I am delighted to report that we succeeded in achieving a net profit of KD 28.3 million (US\$ 93.3 million), an increase of 20% from the KD 23.6 million (US\$ 77.8 million) in 2017.

KIPCO's earnings per share increased to 15 fils (US\$ 4.9 cents) compared to 11.5 fils (US\$ 3.8 cents) reported in 2017.

Total revenue from continuing operations in 2018 increased

by 13 per cent to KD 774 million (US\$ 2.55 billion) compared to the KD 686 million (US\$ 2.26 billion) reported in 2017, and the company's consolidated assets stood at KD 10.4 billion (US\$ 34 billion), compared to KD 10.3 billion (US\$ 34 billion) reported at year-end 2017.

Core operations

During 2018, our core operating companies largely met, and in some cases exceeded, our expectations: Burgan Bank reported a strong net income growth of 26.6% to KD 82.6 million (US\$ 272.3 million), and an operating income increase of 10.8% to KD 265.3 million (US\$ 874.7 million). Gulf Insurance Group's gross written premiums grew 10% to KD 335.7 million (US\$ 1.1 billion).

Meanwhile, United Real Estate's total operating revenue increased 19% to KD 103.5 million (US\$ 341.2 million), while United Industries Company's net profit reached KD 5.2 million (US\$ 17.1 million), bringing total assets up 5.3% to KD 258.1 million (US\$ 850.9 million).

Over the past twelve months, Burgan Bank continued to



KIPCO completes KD 100 million bond issue

KIPCO successfully completed its KD 100 million (US\$ 330 million) five-year bond issue. The issue was 1.35 times oversubscribed. The bonds were available in fixed and floating rate tranches, respectively paying investors a coupon rate of 5.5% annually and 2.25% annually over the declared Central Bank of Kuwait discount rate, with a cap of 1% over the fixed-rate coupon.



Burgan Bank completes rights issue

Burgan Bank announced in October that its rights issue was successfully completed, raising KD 62.55 million of equity by issuing 240.58 million shares – an increase of 10.6% in issued share capital. The rights issue was oversubscribed with healthy participation from its existing shareholders, underscoring their trust in the international banking powerhouse. The net proceeds of the rights issue were used to further strengthen the bank's capital position, and for general corporate purposes.

deliver solid financial performance thanks to improved yields supported by the hike in interest rates and the increased contributions from the bank's international franchises. The 26.6% and 10.8% increases in Burgan Bank Group's net income and operating income respectively reaffirm the bank's focus on generating shareholder returns through optimal use of resources. Earnings per share grew 28.1% to 31 fils, with return on shareholders' equity up from 8.3% at the end of 2017 to 10.7% at 2018 year-end.

In April, Burgan Bank's DIFC office awarded facilitations of US\$ 40 million to the Dubai-based Omniyat Real Estate Company to finance the construction of the residential and commercial twin towers, Sterling.

During the fluctuation of the Turkish Lira, Burgan Bank's operations in Turkey suffered no major impact. Thanks to the strategic decision to fully hedge the bank's investments, operations in Turkey continued to run smoothly with no interruptions.

Burgan Bank announced it had completed a rights issue

in October, raising KD 62.55 million of equity through the issuance of 240.58 million shares – an increase of 10.6% in issued share capital. The net proceeds of the rights issue were used to further strengthen the bank's capital position, and for general corporate purposes.

In December, the bank successfully issued bonds worth KD 100 million in the local market. The private placement transaction, the first of its type by a Kuwaiti bank in the local market, was oversubscribed and well-received by investors. The issuance is in line with the bank's ongoing strategy to diversify its sources of funds, support the bank's balance sheet with secure long-term funding, and meet regulatory liquidity requirements.

Also this year, Burgan Bank announced the appointment of Mr Raed Al Haqhaq to the position of CEO of its Kuwait operations. In addition to his duties, Mr Al Haqhaq was named Acting Group CEO at year-end.

In 2018, Gulf Insurance Group maintained its Group credit ratings. The Group's net profit was up 18.2% in 2018 to KD

11.9 million (US\$ 39.2 million), while net underwriting income registered a 45.1% growth to KD 11.98 million (US\$ 39.4 million). Shareholder's equity increased by 9.2% to KD 89.1 million (US\$ 293.7 million) and total assets were up 7.4% to stand at KD 529.3 million (US\$ 1.74 billion).

For its Kuwait operations, the company's contract with the Ministry of Health to provide health insurance services to retirees, 'Afya', was extended into 2019. GIG Kuwait remains the insurance company with the greatest resources for this contract, making it more likely to win the bid. The initial year-long deal, which kicked off in September 2016, offers services to some 117,000 retirees and was worth KD 82 million (US\$ 270.4 million) per year in premiums.

Regionally, the Group maintained market leadership in Kuwait, Bahrain and Jordan in terms of gross premiums written, and in Egypt in terms of underwriting surplus. The Group's stake in GIG – Iraq, Takaful International Company – Bahrain and GIG – Egypt Life Takaful was increased in 2018. In terms of performance, GIG – Jordan achieved a net profit of US\$ 4.5 million, while GIG – Turkey increased its net written premiums

by 44%. The company's operation in Bahrain won a tender for insuring the largest construction project in the Kingdom at a total insured sum of US\$ 5.5 billion.

For OSN, 2018 was a year of continued efforts to ensure that customers have access to view premium exclusive content, thus maintaining its position as the region's leading entertainment network. To this end, OSN signed the Middle East's first partnership deal with Netflix, the world's leading internet entertainment service, making the platform and its content available to all OSN subscribers.

The pay-tv network signed an MoU with Huawei, such that the tech giant would provide the regional telecommunication companies with the appropriate infrastructure and technology to enable their customers to watch OSN programs online seamlessly.

Furthermore, OSN debuted the first season of its exclusive regionally-curated-content programming, 'ASLI', on its online platform, WAVO. The content hub showcases Arabic and English films and series created by the region's most creative



KAMCO acquires Global Investment

In September, KAMCO successfully concluded the purchase of the majority stake in Global from NCH Ventures, a Bahrain domiciled entity representing the interests of more than 50 financial institutions. With this transaction, KAMCO became Global's largest shareholder, owning approximately 69.5% of the capital, also making it part of the KIPCO Group.

minds, further strengthening OSN's commitment to enhancing the entertainment industry and enabling content creators in the Middle East.

In November, Partick Tillieux, a board member of OSN with experience in reshaping major television operations in Europe throughout his long career, was appointed CEO of the pay-tv network.

United Real Estate (URC), our real estate business, total revenue registered a 18.4% growth to KD 103 million (US\$ 339.6 million), while shareholder equity increased 3.7% to KD 194 million (US\$ 639.6 million) in 2018. In Kuwait, sales of residential units in the two high-rise Hessah Towers, located in Hessah Al Mubarak District, began. Talks are underway with operators of serviced apartment, clinics and food & beverage for different components of the development.

Through its affiliate, MENA Homes Real Estate, URC signed a financial facilitation contract with Kuwait Finance House worth KD 120 million (US\$ 395.6 million) for the purpose of purchasing and developing land plots in Hessah Al Mubarak District. URC

also issued a KD 60 million (US\$ 197.8 million), five year bond.

In Jordan, URC completed a swap with Abdali Investment and Development Company, whereby URC Jordan now holds a 100% stake in Abdali Mall in Amman, and has exited from the Abdali Boulevard.

In Morocco, the concept design for the second phase of the Assoufid development was approved and infrastructure works are now in progress.

As for Jordan Kuwait Bank (JKB), the bank's net profit more than doubled this year, rising 56% to JOD 42.1 million (US\$ 59.4 million) by the end of 2018 from the JOD 27.0 million (US\$ 39.0 million) reported in 2017. JKB's revenue also saw a 7% increase from JOD 167.7 million (US\$ 236.5 million) in 2017 to JOD 180.2 million (US\$ 254.1 million).

Furthermore, JKB signed a strategic partnership with Al Quds Bank, whereby JKB's branches in Palestine and its assets and liabilities are merged with Al Quds Bank. As part of the agreement, JKB acquired 10% of Al Quds' capital.



JKB partners with Al Quds Bank

JKB and Al Quds Bank announced the signing of a strategic partnership, whereby JKB's branches in Palestine and its assets and liabilities were merged with Al Quds Bank. As part of the agreement, JKB acquired 10% of Al Quds Bank's capital and obtained a seat on its Board of Directors.



Purchase of Khabari land

KIPCO announced the purchase of the Khabari land plot located in Fahaheel from Gulf Bank for a total value of KD 90 million. The land covers an area of about 231,803 square meters, and the purchase came as part of the Group's strategy of diversifying its investments.

During 2018, JKB implemented the Control Objectives for Information and Related Technologies (COBIT), an IT governance system, thereby ensuring that all associated policies, processes and procedures are aligned with requirements of the Central Bank of Jordan. The bank also launched its rewards smart phone application, 'JKBRewards', the first of its kind in Jordan.

Besides expanding and upgrading its ATM and branch network, the bank expanded its payment solutions and ATM services. Furthermore, JKB launched the state of art 'Decision Intelligence' MasterCard fraud management solution, and implemented the GOAML Anti Money Laundry and Siron Risk rating systems in Jordan and Cyprus, in line with compliance regulations.

Celebrating its twentieth anniversary in 2018, KAMCO purchased a majority stake in Global Investment House. The acquisition extended to Global's existing investment products and services, managed real estate, asset management business, its brokerage subsidiary and physical infrastructure in Kuwait, as well as Global's international offices. Advisors

have been hired to explore options for a merger between the two investment entities.

Besides acting as joint lead manager for several important bond issuances of major market players, KAMCO issued its own bonds in 2018. The KD 40 million (US\$ 131.8 million), five-year bond was oversubscribed and witnessed the shortest subscription period for a KD denominated bond ever: three days.

For Qurain Petrochemical Industries, 2018 was a positive year. The company continued to raise its stake in NAPESCO – National Petroleum Services Company – to 51.48%. Towards the end of 2018, NAPESCO was awarded a contract by Kuwait Oil Company for hydraulic operations that enhance the production of oil wells. NAPESCO was also awarded a five-year KD 15 million (US\$ 49.4 million) contract for well cementing and drilling support services by the Kuwait Gulf Oil Company and Saudi Arabian Chevron.

SADAFCO, QPIC's subsidiary, acquired a 76% interest in Mlekoma Group Poland this year. Kuwait Aromatics (KARO),

achieved its highest net income after taxes since inception in 2005.

In education sector, United Education Company (UEC) continued to grow its facilities and student base. In 2018, the American United School received accreditations from two internationally recognized institutions; the Middle States Association Commissions on Elementary and Secondary Schools (MSA-CES) and the Council of International Schools (CIS). The accreditations bring global recognition to AUS and make it easier for students to apply to the best universities. As planned, Grade 12 was added at the beginning of the academic year.

For the American University of Kuwait (AUK), an MoU was signed with Dartmouth College to extend the partnership between the two entities, now already in its fifteenth year, for another five years. The agreement deepens and expands the academic experience on both campuses.

In terms of accreditation, AUK's computer science and electrical engineering programs were both accredited this

year by the ABET, thereby bringing the total internationally accredited programs offered by AUK to six. Also, the Center of Continuing Education received accreditation from two major institutes – the HR Certification Institute and Cambridge Assessment International Education – allowing the center to offer more accredited courses and internally recognized certificates.

Hessah Al Mubarak District

In 2018, the infrastructure for Hessah Al Mubarak District was handed over to the relevant government entities. This allowed the Kuwait Municipality to begin processing developers' applications for construction permits for all residential and commercial land plots in the district.

KIPCO also signed an MoU with Kuwait Finance House, such that the bank would offer Sharia-compliant financing solutions to parties interested in purchasing residential or commercial property in Hessah Al Mubarak District. During the year, URC launched the sale of residential units in Hessah Towers, the two 40-floor towers on the waterfront that the real estate company will begin to construct in the district.



AUS receives international accreditations

The American United School (AUS) received accreditation from two internationally recognized institutes: the Middle States Association Commissions on Elementary and Secondary Schools (MSA-CES) and the Council of International Schools (CIS). The accreditations bring global recognition to AUS degrees and make it easier for students to apply to the best universities.



KIPCO's social contributions

During 2018 KIPCO organized the 4th KIPCO Tmkeen Award for Young Entrepreneurs in cooperation with the Youth Empowerment Symposium. The company also continued its sponsorship of The Protégés mentorship program. In addition, KIPCO held its annual 'Sharakah' forum, bringing the non-profit community together to facilitate cooperation. KIPCO also renewed its partnership agreement with INJAZ-Kuwait – an NGO that aims to drive community service through professional volunteering engagement with youth. As per the agreement, 1000 students will be trained by KIPCO Group volunteers over the course of two academic years.

Our business highlights

Late in the year, KIPCO completed a KD 100 million (US\$ 330 million), five-year bond issue. The issue was 1.35 times oversubscribed. KIPCO's strategy of regularly raising money in the debt markets aims to diversify its investor base and provide financial flexibility to the company.

In November, KIPCO announced that it had hired Goldman Sachs as an advisor to study several strategic options with regards to its investment in OSN, including exiting the investment.

And in December, KIPCO purchased, through a subsidiary, a plot of land measuring 231,803 square meters, located in Fahaheel, for KD 90 million (US\$ 296.7 million) from Gulf Bank. Plans for this plot, Khabari, are still being discussed, and the deal is part of KIPCO's strategy to diversify its investment portfolio.

Looking ahead

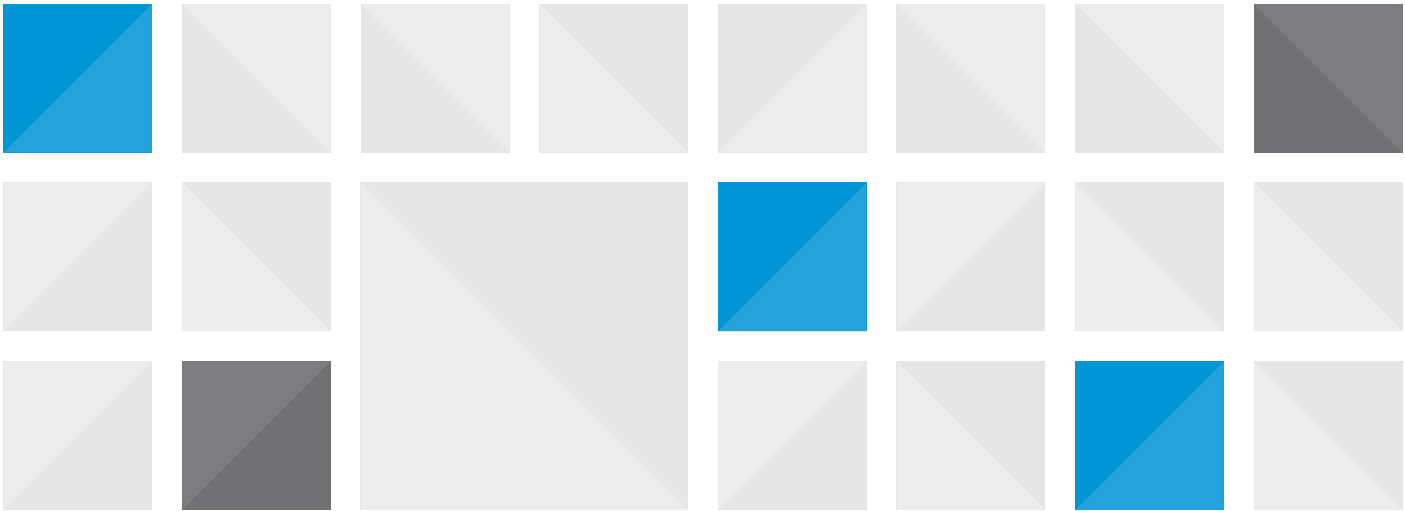
While the global economy is expected to slow down slightly in 2019, the outlook for the GCC is promising. Among member

states, growth is expected to accelerate to 2.6% from 2% in 2018 owing to reforms introduced to the financial sector, increasing investment in infrastructure projects, as well as efforts to diversify revenue.

Meanwhile, the Kuwaiti government is expected to make up for the delays in awarding development projects in 2018, in order to ensure that the 2035 Vision 'New Kuwait' remains on track. This will continue to provide diverse investment opportunities. While we remain cautious about the next twelve months, we have no doubt that our core operations will be able to continue to overcome obstacles and register growth.

Faisal Hamad Al Ayyar

Vice Chairman (Executive)







Mr Eduardo Eguren

Group Chief Executive Officer
Burgan Bank

KIPCO consolidated holding 2018: 63%

www.burgan.com +965 2298 8000

Established in 1977, Burgan Bank is the youngest conventional bank and second largest by assets in Kuwait, with a significant focus on the corporate and financial institutions sectors, as well as having a growing retail and private bank customer base. Burgan Bank has majority owned subsidiaries in the MENAT region supported by one of the largest regional branch networks, which include Gulf Bank Algeria (Algeria), Bank of Baghdad (Iraq & Lebanon), Tunis International Bank (Tunisia), and fully owned Burgan Bank – Turkey (collectively known as the ‘Burgan Bank Group’). Furthermore, Burgan Bank has a presence in the UAE through its corporate office - Burgan Financial Services Limited - which has helped the bank to participate in multiple financing opportunities in the UAE.

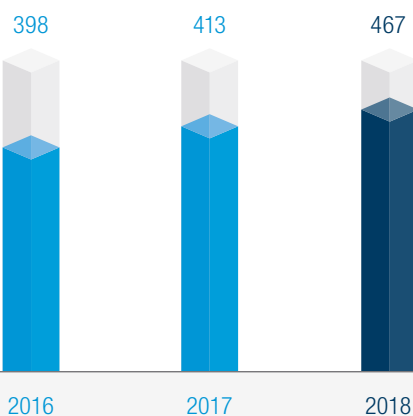
Burgan Bank has continuously strived to improve its performance over the years through maintaining cautious growth in the bank’s key markets, managing franchises by enhancing operating efficiencies and returns, focusing on strong risk management across the group and optimizing capital usage. The bank was recertified for the fifth consecutive year with the prestigious ISO 9001:2015, making it the one of the few banks in the GCC and Kuwait to receive such certification. The bank became one of the first local banks to implement Anti-Financial Crime Program across Burgan Bank Group in line with its expansion strategy.

Business highlights

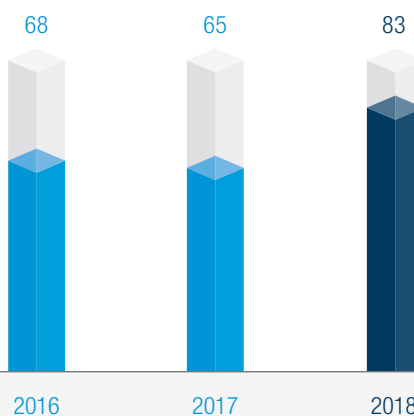
- Burgan Bank’s DIFC office awarded facilitations of US\$ 40 million to the Dubai-based Omniyat Real Estate Company
- Completed a rights issue raising KD 62.55 million of equity, an increase of 10.6% in issued share capital
- Successfully issued bonds worth KD 100 million in the local market - the private placement transaction was oversubscribed
- Appointment of Mr Raed Al Haqhaq to the position of CEO of Kuwait operations
- Solid financial performance, through improved yields supported by interest rate hikes and increased contribution of international franchises
- Enhanced efficiency and productivity across the group allowed the bank to identify new ways to generate revenue and cost synergies
- Prudent risk management and control has enabled the bank to maintain a high quality loan portfolio with conservative lending policies and procedures in place

Financial highlights

- Net income grew by 26.6% to KD 82.6 million
- Increased operating income by 10.8% to KD 265.3 million
- Earnings per share increased by 28.1% to 31 fils
- Increased return on shareholders’ equity by 10.7%
- Capital adequacy ratio improved from 16.2% to 17.4%



Total Revenue KD million



Net Income KD million



H.E. Abdel Karim Kabariti

Chairman
Jordan Kuwait Bank

KIPCO consolidated holding 2018: 51%

www.jkb.com +962 6 5629400

JKB is a Jordanian public shareholding company founded in 1976 and has successfully evolved into a major player in the Kingdom's banking sector. JKB was the first example of successful improvement and expansion of economic and business relations between Jordan and Kuwait and is one of the few Jordanian enterprises established with inter-Arab interests. The bank currently operates a domestic network of 64 branches distributed throughout Jordan and a branch in Cyprus. JKB owns three subsidiaries; Ejara Leasing Company, Sanad Capital and holds a controlling share of more than 50.2% in the United Financial Investments Co. (Jordan). JKB also has investments with board representation in Gulf Bank Algeria (Algeria) and Al-Quds Bank (Palestine).

JKB was the first bank in Jordan to introduce electronic delivery and service channels, which, together with a unique customer-friendly atmosphere, have enabled the bank to further enhance its image as the best client-focused bank in Jordan and substantiated its slogan: 'More than just a bank'.

In its endeavour to realize the bank's overall vision to be Jordan's first 'Universal Bank', JKB's management capitalizes on the strong business and ownership relations with KIPCO and its banking arm, Burgan Bank Group. It also capitalizes on the bank's capabilities to provide services that encompass commercial and investment banking, in addition to other business-related services (brokerage and insurance).

Business highlights

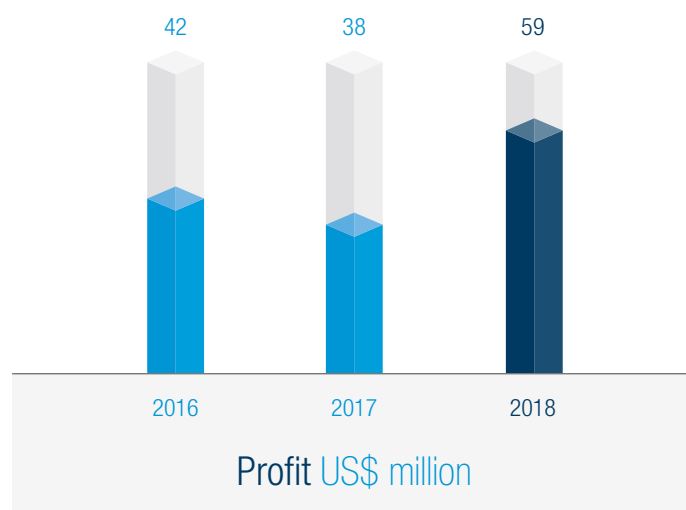
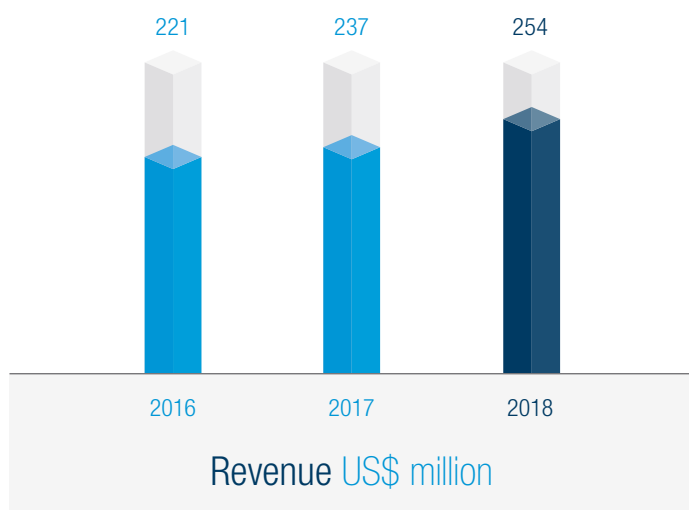
- Implemented IT Governance (COBIT) and all associated policies, processes and procedures to be aligned with requirements of the Central Bank of Jordan
- Launched the "JKBRewards" application, the first of its kind in Jordan
- Expanded payment solutions & ATM services, and launched the state of art 'Decision Intelligence' MasterCard fraud management solution
- Expanded and upgraded its ATM and branch network
- Implemented GOAML Anti Money Laundry and Siron Risk rating systems in Jordan and Cyprus, in line with compliance regulations

Financial highlights

- Increased net profit by 56% to US\$ 59 million
- Increased revenue by 7% to US\$ 254 million

Outlook for 2019

- Achieve targeted growth rates across all assets and products
- Implement cyber security practices, controls and measures to comply with Central Bank and international security regulations
- Launch Instant Issuance card service
- Implement general data protection requirements to comply with EU regulations in Cyprus
- Expand digital payment capabilities and technologies
- Further enhance the e-Banking offering and customer experience





Mr Khaled Saoud Al Hassan

Group Chief Executive Officer
Gulf Insurance Group

KIPCO consolidated holding 2018: 46%

www.gulfinsgroup.com +965 180 20 80

Established in 1962, GIG is a public shareholding company listed on Boursa Kuwait and a Kuwait market leader in terms of premiums written, both in life and non-life insurance.

GIG is among the largest and most diversified insurance groups in the MENA region. The Group is one of the leading private insurers by gross premium written, with a strong competitive market position in Kuwait, Bahrain, Jordan and Egypt. The Group also has operations in Saudi Arabia, Lebanon, Syria, Algeria, Turkey, Iraq and UAE. GIG's revenue and earnings are geographically diversified.

GIG enjoys the privilege of being the first triple-rated insurance company in Kuwait. The Group holds a Financial Strength and Issuer Credit Rating of 'A' (Excellent) with Stable Outlook from A.M. Best Europe, a Financial Strength Rating of 'A' with Negative Outlook from Standard & Poor's and an Insurance Financial Strength Rating of 'A3' from Moody's carrying a Stable Outlook. The ratings reflect GIG's strengthened risk-adjusted capitalization, its excellent regional business profile, robust track record of underwriting profitability and improved risk management.

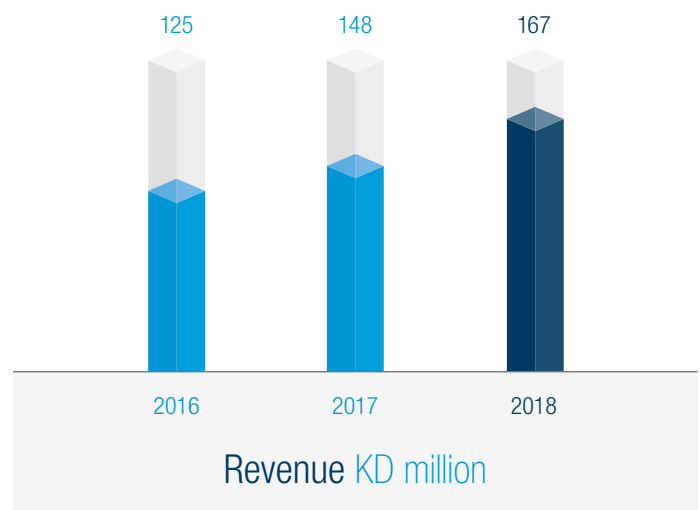
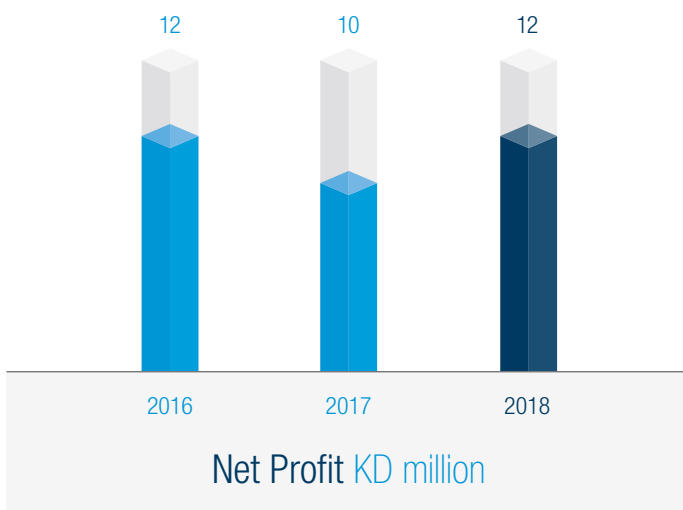
Through its customer-centric approach, GIG offers a range of products and services involving various classes of insurance: motor, marine & aviation, property & casualty, engineering, and life & health at conventional and takaful (Islamic Sharia-compliant) basis. GIG's products and services are designed and developed in collaboration with leading international insurance and reinsurance companies to meet individuals' and corporate customers' insurance requirements.

Business highlights

- Maintained market leadership in Kuwait, Bahrain and Jordan in terms of premiums written and in Egypt in terms of underwriting surplus
- Increased Group's stake in GIG – Iraq, Takaful International Company – Bahrain and GIG – Egypt Life Takaful
- GIG–Jordan achieved a net profit of US\$ 4.5 million and a ROE of 9.1%
- GIG–Turkey increased written premium 25% and increased the net premium written by %44
- GIG–Turkey signed an extended warranty contract with TURKCELL that generated premiums of TRY 54 million in 9 months
- GIG–Egypt Life Takaful achieved growth in written premium amounting EGP 532.5 million in 2018, which is 126% above budget
- GIG–Syria achieved 7% growth in non-motor TPL production
- GIG–Bahrain won the tender for insuring the largest construction project, at a total sum insured of US\$ 5.5 billion

Financial highlights

- Increased net profit by 18.2% to KD 11.9 million
- Increased gross written premiums by 10.2% to KD 335.7 million
- Shareholder's equity increased by 9.2% to reach KD 89.1 million
- Total assets increased by 7.4% to reach KD 529.3 million





Mr Patrick Tillieux

Chief Executive Officer
OSN

KIPCO consolidated holding 2018: 61%

www.osn.com +971 4367 7777

OSN is the region's leading entertainment network with the rights to broadcast into 24 countries across the MENA. The pay-tv company has a history of providing exceptional value for customers with its focus on exclusive and in-demand content, and innovative digital platforms for anywhere, anytime access.

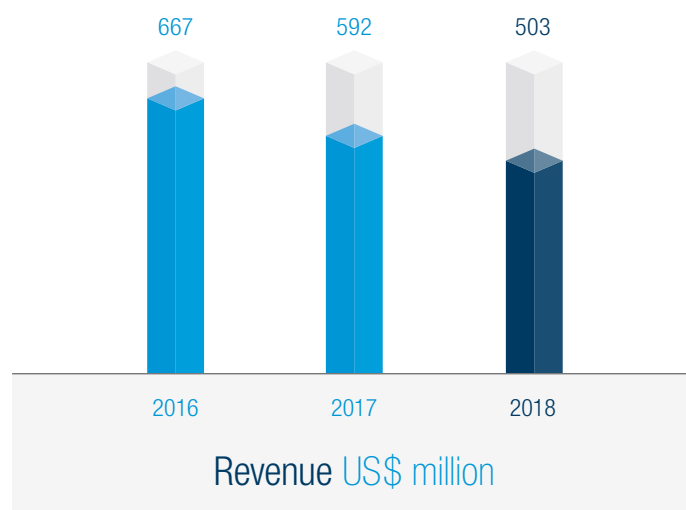
OSN's strength is its unbeatable range of exclusive programming led by its long-term partnerships with studio majors including Disney, HBO, NBC Universal, MGM, and Sony to name a few. It is the home for premium and nowhere-else movies in Arabic and English. OSN also broadcasts the latest TV shows, the best in kids and lifestyle programming. OSN also provides its content on devices such as laptops, tablets and mobile phones via OSN Play and its OTT app, WAVO.

OSN has been at the forefront of digital technology innovation in the Middle East introducing the first Digital Video Recorder HD; OSN Play - an online TV viewing platform; OSN Plus HD - an internet-enabled satellite receiver and recorder and OSN on Demand, the region's first VOD service. OSN also expanded its language services when it acquired Pehla Media & Entertainment, offering a variety of channels in several South Asian languages in the MENA region, with content such as Bollywood movies and cricket.

OSN's ambition is to deliver entertainment everywhere for everyone, founded on the key pillar of providing unrivalled exclusive content at great value for its subscriber base.

Business highlights

- Signed the Middle East's first partnership deal with Netflix, making the platform and its content available to all OSN subscribers
- Signed an MoU with Huawei to provide regional telecommunication companies with the appropriate infrastructure and technology to enable their customers to watch OSN programs online seamlessly
- Debuted the first season of its exclusive regionally-curated-content programming, 'ASLI', on its online platform, WAVO
- Appointed Mr Patrick Tillieux, a board member of OSN, in the position of the CEO





Mr Hussain A. Lalani

Acting Chief Executive Officer
United Gulf Holding Company

KIPCO consolidated holding 2018: 93%

www.ughbh.com +973 1753 3233

The corporate realignment of United Gulf Bank B.S.C (UGB) initiated in 2017 through incorporating United Gulf Holding Company (UGH) as a listed entity in the Kingdom of Bahrain was completed during the year 2018, whereby the regulated banking activities of the Group were segregated from non-regulated services. Subsequent to the realignment, UGH as the holding company holds the core investment on behalf of the Group, whereas UGB continues to remain a wholesale conventional bank governed by the Central Bank of Bahrain, with all the regulated banking activities and AMIB business retained at UGB level.

During the year the legal transfer process of the portfolio of core investments from UGB to the holding company, UGH, was also completed after obtaining the required regulatory approvals.

The strategic realignment envisioned in 2017 has resulted in improved results both at the UGH and UGB levels, as setting out clear goals for the two distinct business lines helped enhance performance and brought about operational and capital efficiency to the core of the business.

As of December 31, 2018, UGH's directly and indirectly held core subsidiaries and associates include: United Gulf Bank B.S.C, Bahrain; Burgan Bank, Kuwait; KAMCO Investment Company, Kuwait; FIMBank p.l.c, Malta; Global Investment House, Kuwait; North Africa Holding Company, Kuwait; United Gulf Financial Services – North Africa, Tunisia; and United Real Estate Company, Kuwait.

UGH, through its wholly owned subsidiary UGB, continues to provide asset management, merchant and investment banking services, with

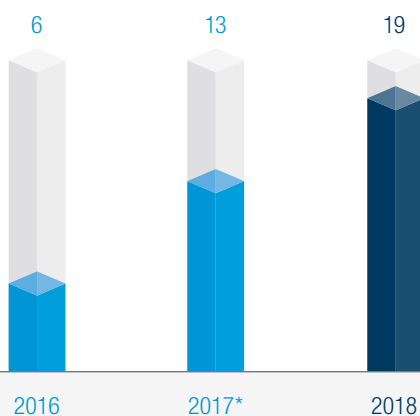
operations spanning the MENA region. Other financial business activities of UGB include commercial banking, proprietary investments, treasury, brokerage and savings and pensions. Over the past 35 years, UGB as a bank has established a reputation for financial strength, sound governance, prudent management and depth of expertise.

Business highlights (UGH/UGB)

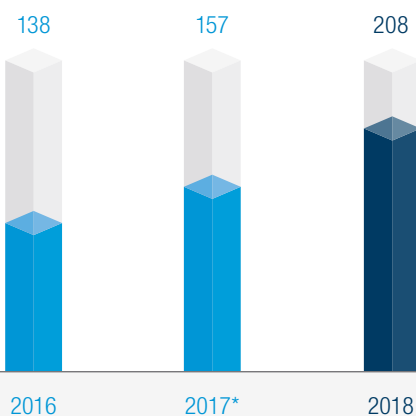
- UGB recorded its 28th consecutive year of operational profitability
- UGB retained its BBB grade rating, with outlook improved to stable
- UGH further consolidated its stake in FIMBank plc., increasing it to 78.7% from 61.2%
- UGH obtained investment grade rating of BBB- in its first rating process with a Stable outlook
- UGH raised medium term funding of close to US\$ 100 million

Financial highlights (Consolidated UGH)

- Net profit attributable to shareholders of the parent increased by 318% to US\$ 18.6 million
- Net profit attributable to shareholders of the parent from continuing operations increased by 143% to US\$ 18.2 million
- Net consolidated profit increased by 382% to US\$ 24.5 million
- Operating income increased by 382% to US\$ 139.5 million
- Total income before interest and other expenses increased by 364% to US\$ 208.0 million
- Total assets increased by 13% to US\$ 3.4 billion
- Total equity at US\$ 548.5 million



Net Profit US\$ million



Revenue US\$ million

* As UGH was incorporated in Sept 2017, 2017 results comprise of first nine months for UGB and Q4 for UGH



Mr Faisal Mansour Sarkhou

Chief Executive Officer
KAMCO

KIPCO consolidated holding 2018: 80%

www.kamconline.com +965 185 26 26

KAMCO Investment Company is a premier investment company based in Kuwait. It is one of the leading investment companies in the Gulf region in terms of assets under management (AUM) and is regulated by the Capital Markets Authority.

Established in 1998 and listed on Boursa Kuwait in 2003, KAMCO is a subsidiary of United Gulf Bank (UGB). In 2018, KAMCO acquired a majority stake of 69.28% in Global Investment House (Global).

The company has established itself as a regional leader in providing innovative products and services to its clients, enabling it to increase AUM to over US\$ 9.5 billion (as at 30 September 2018) and achieve a strong track record of 102 successful investment banking transactions worth around US\$ 16.1 billion (as at 30 September 2018).

With almost two decades worth of experience in conducting business with in investment industry, KAMCO has successfully established a robust reputation in the region, driven by its performance, prudent and conservative investment philosophy, solid business model and fundamental belief in implementing the highest standards of transparency, which has consistently commanded the goodwill of a wide and growing patron-base.

Through its strategy, the company aims to continue building upon its core competencies to provide the MENA region with innovative investment management consultancy and services, in addition to financial services that meet the needs of clients through value-added investment products

and a cautious investment approach that is supported by an experienced team and strong track record.

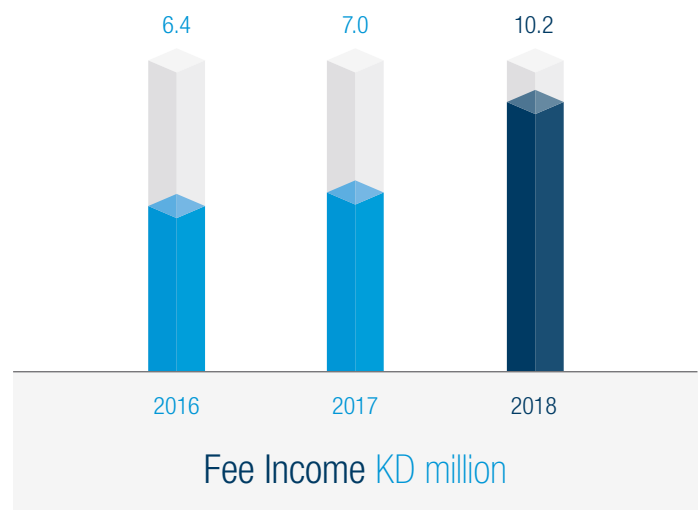
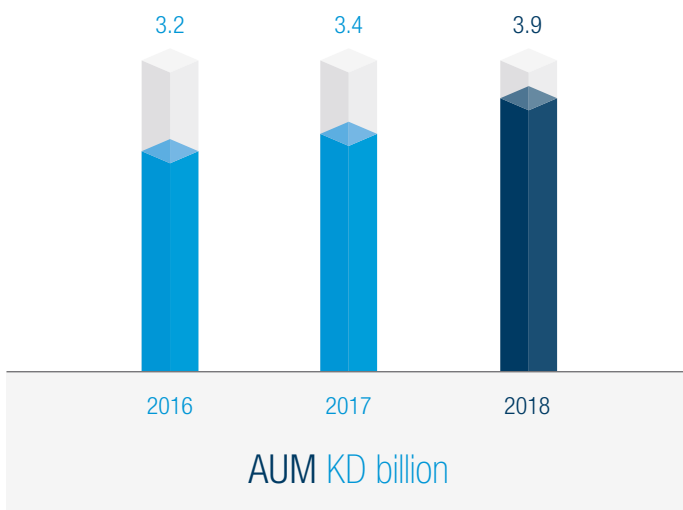
KAMCO Investment Company (DIFC) Limited is a whole owned subsidiary of KAMCO Investment Company, incorporated in the Dubai International Financial Centre and regulated by the Dubai Financial Services Authority.

Business highlights

- Successfully completed the acquisition of a majority stake in Global Investment House
- Completed the issuance of a KD 40 million, five-year bond
- Achieved a strong track record of 9 successful investment banking transactions worth around US\$ 1.8 billion
- Increased the number of portfolios under management and provided alternative investment solutions
- Won nine international awards for outstanding performance in Asset Management, Investment Banking, Wealth Management, Investment Research, Operations and Corporate Social Responsibility

Financial highlights

- Net profit attributable to equity holders up 124% to KD 2.56 million
- Earnings per share up 124% to 10.77 fils
- Total revenues increased 91% to KD 18.36 million
- AUM up 16.7% to KD 3.93 billion





Mr Ahmad Kasem

Deputy Chief Executive Officer
United Real Estate Company

KIPCO consolidated holding 2018: 72%

www.urc.com.kw +965 180 5225

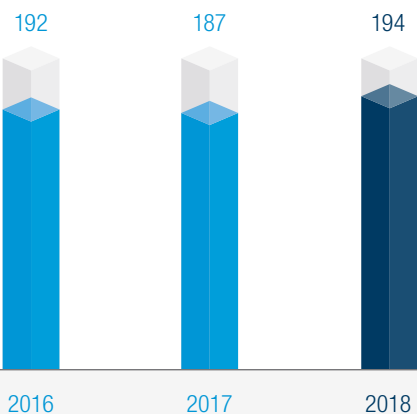
URC is one of MENA's leading real estate developers. Headquartered in Kuwait, URC was founded in 1973 and was listed on the Kuwait Stock Exchange in 1984. The company primarily operates through a number of subsidiaries and investment arms across the MENA region. Its core business is real estate development and operation and it enjoys a diversified portfolio of assets that include retail complexes, hotels, residential properties and high-rise office buildings. URC's operations extend to construction and contracting, facility management and project management through its subsidiaries. The company's portfolio of assets and businesses are geographically spread across a number of countries, with assets such as Marina World, Marina Hotel and KIPCO Tower in Kuwait, Salalah Gardens Mall & Residences in Oman, Abdali Mall in Jordan, Raouche View 1090 in Lebanon, Hilton Cairo Heliopolis & Waldorf Astoria Hotels in Egypt, Aswar Residences in Egypt, and Assoufid in Morocco.

Business highlights

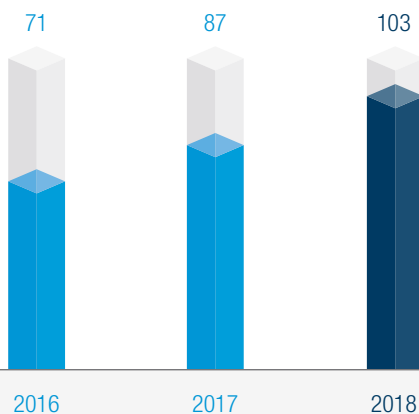
- Launched residential unit sales in Hessah Towers
- Signed a financial facilitation contract with Kuwait Finance House worth KD 120 million for the purpose of purchasing and developing land plots in Hessah Al Mubarak District
- Completed the acquisition of the Abdali Mall in Amman, Jordan
- Successfully completed the issuance of a KD 60 million five-year bond
- Concept design for Assoufid Phase 2 approved and infrastructure works in progress

Financial highlights

- Revenue increased 18.4% to KD 103 million
- Increased shareholder's equity by 3.7% to KD 194 million



Shareholder's Equity KD million



Revenue KD million



شركة الصناعات المتحدة
United Industries Company



Sheikh Khalifa Abdullah Al Jaber Al Sabah

Chairman
United Industries Company

KIPCO consolidated holding 2018: 78%

www.uickw.com +965 2294 3236

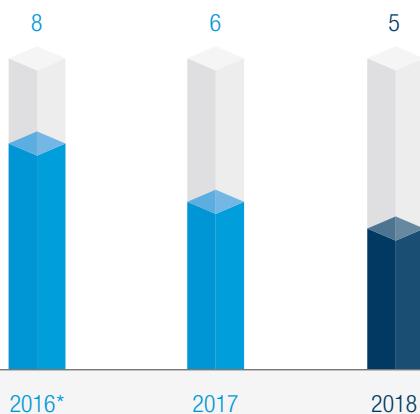
Established in 1979, United Industries Company (UIC) focuses on investing in the industrial and healthcare sectors, with a portfolio of investments that consists of Qurain Petrochemical Industries Company (QPIC) – one of Kuwait's largest investor in the petrochemical and industries sectors – as well as the Advanced Technology Company (ATC), which pioneers in the medical supplies industry.

Business highlights

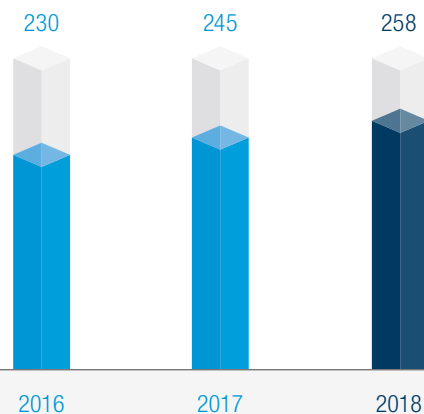
- Income from associates increased 2.8% due to enhanced performance from QPIC and ATC

Financial highlights

- Total assets increased 5.3% to KD 258.1 million owing to the increase in long-term investments
- Net profits for the year at KD 5.2 million (EPS 11.52 fils)



Net Profit KD million



Total Assets KD billion

* includes one-time gain on reclassification of investment from available for sale to an associate



Mr Sadoun A. Ali

Vice Chairman & CEO
Qurain Petrochemical Industries Company

KIPCO consolidated holding 2018: 31%

www.qpic-kw.com +965 2294 3232

Qurain Petrochemical Industries Company (QPIC) is a public shareholding company that was established in 2004 with a total capital of KD 110 million and is listed on Boursa Kuwait.

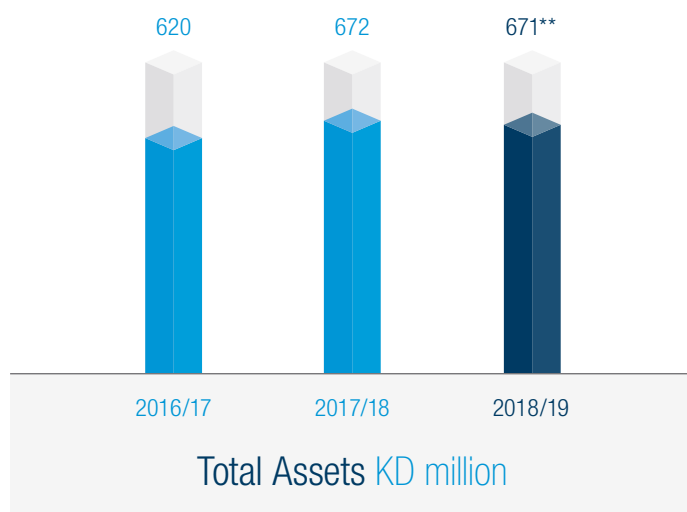
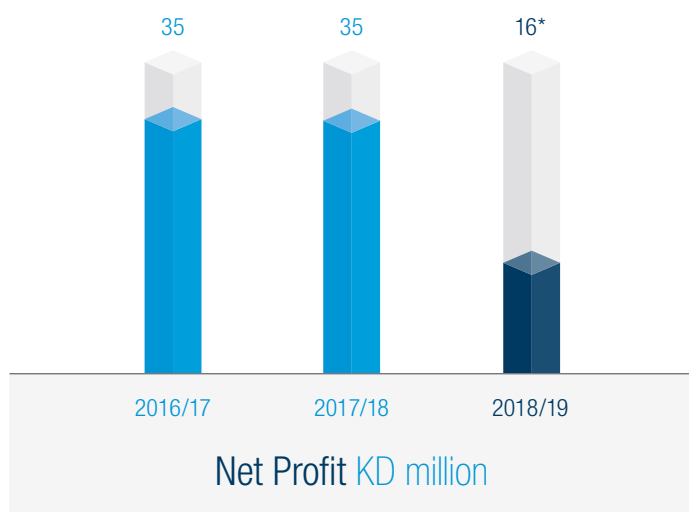
QPIC's investments portfolio combines stakes in Kuwait's largest petrochemical projects such as Equate Petrochemicals, The Kuwait Olefins Company (TKOC) and Kuwait Aromatics (KARO). This is in addition to its significant stakes in petrochemicals, oil services & chemicals, food industries & basic materials through its significant stakes in Saudia Dairy & Foodstuff Company (SADAFCO), National Petroleum Services Company (NAPESCO), Insha'a Holding Co. (INSHA) as well as United Oil Projects (UOP). QPIC's financial year starts on April 1st and ends on March 31st of every year.

Business highlights April – Dec 2018

- Highest net income after tax achieved in 2018 by KARO since its inception in 2005
- QPIC's subsidiary, SADAFCO, acquired a 76% interest in Mlekoma Group Poland
- Increased ownership in United Oil Projects (UOP) to 51.63%

Financial highlights April – Dec 2018

- Net profit at KD 15.6 million
- Consolidated revenue increased 7% to KD 144.4 million
- Total assets remained at KD 671 million



* 9 months period: April 1 - Dec 31, 2018

** As at December 31, 2018



Mr Waltherus Matthijs

Chief Executive Officer
SADAFCO

Subsidiary of QPIC

www.sadafco.com +966 12 6293366

Established in 1976, Saudia Dairy and Foodstuff Company (SADAFCO) has become a leading, world-class food manufacturer, importer and distributor in the Middle East. Based in Saudi Arabia and with operations across the Middle East, the company is a market leader in Saudi Arabia in tomato paste and ice cream, and a strong number two in drinking milk, marketing its core products under the flagship 'Saudia' brand.

The company operates three ISO 22000:2005 accredited factories in Jeddah and Dammam that produce the bulk of SADAFCO's product portfolio. In 2005, SADAFCO became a publicly listed company on the Saudi Arabian stock exchange, Tadawul.

Products produced and imported by SADAFCO are transported to the company's 23 depots by its own fleet of long-haul trailers and distributed to an estimated 34,000 customers across the GCC by the SADAFCO sales and distribution team.

The SADAFCO sales and distribution network comprises nearly 500 sales routes operating out of 19 depots in Saudi Arabia and one depot in each of Qatar, Bahrain, Kuwait and Jordan, providing the company with a wide sales penetration. In addition to the direct sales reach, the company accesses several export markets through external distributors and agents.

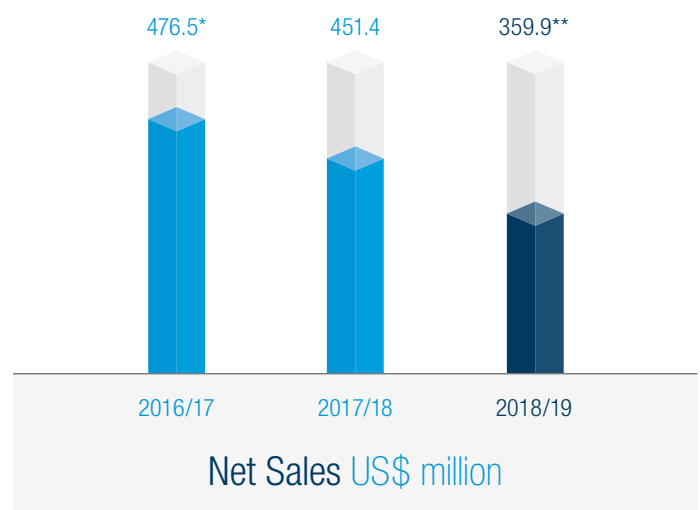
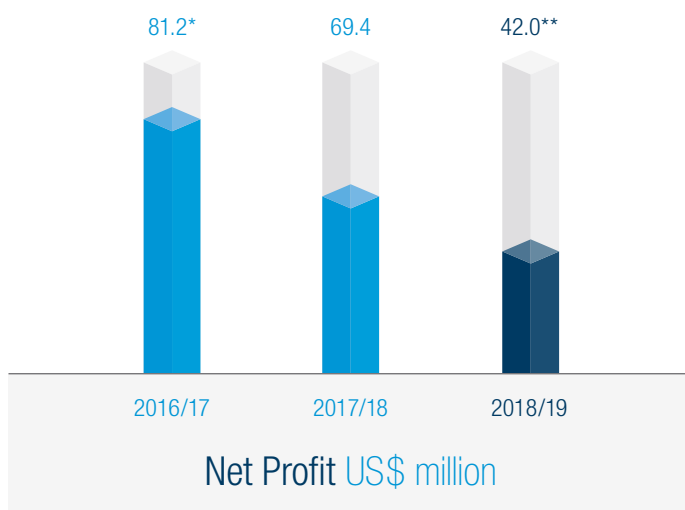
SADAFCO employs an estimated total of 2,700 employees from 47 nationalities. The company markets its products under the brand names of Saudia, Crispy, Majestique and Baboo.

Business highlights April – Dec 2018

- Acquired a 76% stake in Mlekoma, a dairy producer in Poland providing opportunities for vertical integration
- Following two years of facing headwinds (expat exodus, lower disposable income, irrational competitor milk discounting, more cost-conscious consumers), the last two quarters results represent improved performance vs. Q1 and are encouraging
- Key category market shares (total milk, tomato paste and ice cream) improved
- Net income returns remain respectable given the challenging environment

Financial highlights April – Dec 2018

- Net sales of SAR 1.35 billion
- Net profit of SAR 157 million
- Total shareholder's equity SAR 1.33 billion
- Healthy cash position of SAR 510 million with zero leveraging



* 2016/17 restated to be in compliance with first time adoption of IFRS

** 9 months period: April 1 - Dec 31, 2018



Mr Meshal A. Ali

Chief Executive Officer
United Education Company

KIPCO consolidated holding 2018: 64%

www.kipco.com +965 2244 8310/1/2

American University of Kuwait

President

Professor Rawda H. Awwad

Tel +965 180 20 40

www.auk.edu.kw

AUK is a liberal arts institution dedicated to teaching, learning and scholarship. The university offers programs that provide students with the knowledge and skills necessary for lifelong learning and professional success. AUK enriches society by fostering an environment that encourages critical thinking, effective communication, personal growth, service and leadership.

Values

The AUK community strives to uphold freedom of thought, expression and intellectual inquiry; respect for individual identity and rights, and cultural diversity; commitment to high standards of morality, integrity, and social responsibility; and adherence to high professional standards and ethics.

AUK aspires to be a leading university recognized locally, regionally and internationally for its institutional distinctiveness, academic excellence and the accomplishments of its graduates.

AUK is committed to a liberal arts model of education through which students are encouraged to take courses and participate in activities that go beyond their selected fields of study or major.

International Affiliation

Dartmouth and AUK have worked closely together since 2003, when the two institutions signed an MoU that facilitates a series of advisory, consultative, and cooperative projects. Dartmouth and AUK collaborate on numerous programs, and Dartmouth—which includes the Thayer School of Engineering and the Tuck School of Business—provides a wide range of administrative and academic consulting services to AUK. The two institutions have developed a flourishing relationship that involves faculty, students, and staff in both locations.



University Collaborations

AUK currently supports formal programs with the following institutions:

- The George Washington University - Washington D.C., USA
- Sciences-Po University - Paris, France
- The American University in Cairo - New Cairo, Egypt
- Marymount University - Maryland, USA

Business highlights

- Signed an MoU with Dartmouth College to extend the partnership between the two entities for another five years
- AUK's computer science and electrical engineering programs were both accredited by the ABET
- Center of Continuing Education received accreditation from two major institutes – the HR Certification Institute and Cambridge Assessment International Education

United Education Company was established in 2002 as a leading company dedicated to higher education in Kuwait. It holds five schools under Al-Rayan Holding Company, as well as the American University of Kuwait and the American United School of Kuwait.

American United School

Founding Director

Jennifer J. Beckwith, Ph.D.

Tel +965 2553 0100

www.aus.edu.kw



AUS is a 12,000 sqm, KD 33 million facility. The first phase opened in September 2013 for Pre K (KG 1) to Grade 5. In September 2014, the Middle School was opened for Grade 6 through 8 using the top floor of the existing Elementary structure. The second phase opened in Fall 2015, with purpose-built areas for Middle and High School and Grade 9 was offered. In September 2016, Grade 10 was launched, followed by Grade 11 in September 2017 and 12 Grade in September 2018.

Business highlights

- 922 students are currently enrolled in AUS
- High School (12th Grade) opened for the academic year 2018-2019
- AUS was awarded dual accreditation from the Council of International School (CIS) and Middle States Association (MSA). This stellar accomplishment makes AUS one of the few American schools in Kuwait with this illustrious title.

Al Rayan Holding Company

Chief Executive Officer

Ms Lana Al Ayyar

Tel: +965 2382 4246

www.alrayanholding.com



The Kuwait-based Al Rayan Holding Company was established in June 2006 with a paid up capital of KD 16.3 million. The company's goal is to capitalize on opportunities in the educational sector, specifically in school education, beginning from kindergarten to high school.

The company commenced its operations in early 2007 with the acquisition of Kuwait International English School and New Pakistan International School.

In the same year, the company acquired Al Nouri Education Establishment WLL, which owned Fahaheel Al Watanieh School (FAS), Fahaheel Al Watanieh Indian Private School (FAIPS) and the Canadian School of Kuwait.

The company is currently running five schools under its umbrella through its subsidiaries, with approximately 15,000 students. The schools under Al Rayan are the New Pakistan International School (NPIS) and Kuwait International English School (KIES). The schools under Al Nouri are FAIPS, FAS and the International British School (IBS) – formerly the Canadian School of Kuwait, converted in September 2010.

Business highlights

- Approximately 15,058 students are enrolled in the schools under its umbrella
- Number of students increased by 5%



Mr Osama Talat Al Ghousein

Acting Chief Executive Officer
Takaud Savings & Pensions

www.takaud.com +973 17 511 611

TAKAUD Savings & Pensions is the first company in the MENA region to offer a range of personal and corporate pension and savings products. Its mission is to help individuals and families in the MENA region grow their money to build better tomorrows.

TAKAUD is creating a savings culture so customers can achieve their dreams and retire with financial security. Customers save for their children's education, a new home, emergencies and for a retirement that reflects the living standard to which they are accustomed.

TAKAUD provides everyday people with access to high-end fund managers including Black Rock, JP Morgan and BNP, as well as leading Shariah compliant funds.

Customized savings plans are created for each customer. With nine

purpose-built investment strategies and 70 available investment funds, TAKAUD provides a wide range of options, and its financial consultants find the right savings and pension solutions for customers at all ages and income levels.

TAKAUD helps companies attract talent and improve employee engagement and loyalty by creating corporate pension plans. It also enables banks and insurance companies to offer their customers a wide range of investment and savings products. Along with the best and newest technological platform available, TAKAUD offers customer-service training and specific expertise for the Middle East market. With TAKAUD customized services, bank and insurance customers can access their savings and investment portfolios online any time and build the secure and exciting future they deserve.



Mr Mahmoud Al Sanea

Chairman
United Networks

www.unitednetworks.com.kw +965 182 8444

United Networks is a leading solutions and service provider in the communications, information technology and media sectors in the MENA region. Operating through its subsidiaries, United Networks strives to develop, deploy and deliver innovative products and services using state of the art technology platforms to advance connectivity, value and efficiency in the business and entertainment sectors.

United Networks has succeeded in building alliances and strategic partnerships with major global telecommunication and satellite operators, and has revamped its international structure to position itself as an important player and serve multi-national corporations in the region.



Mr Tariq AbdulSalam
Vice Chairman
North Africa Holding Company
Kuwait

www.northafricaholding.com +965 2291 3733

The North Africa Holding Company (NorAH) is a private equity company that identifies and invests in opportunities within North African economies. NorAH is one of MENA's largest pan-regional investment companies

and its portfolio includes holdings in the manufacturing, real estate and corporate services sectors, in countries such as Algeria, Morocco, Tunisia and Egypt.



Mr Fawzi Al Musallam
Vice Chairman & CEO
Kuwait Hotels Company

www.khc.com.kw +965 2225 7070

Kuwait Hotels Company (KHC) specializes in hospitality and catering services. KHC's subsidiaries include Safir International Hotels and Resorts Management Company, one of the region's premier hotel companies,

with a total of 10 hotels throughout the MENA region. KHC also includes Kuwait Catering Company, Safat Catering Services, Cake & Bake and Safir Support Services. KHC is listed on Bursa Kuwait.

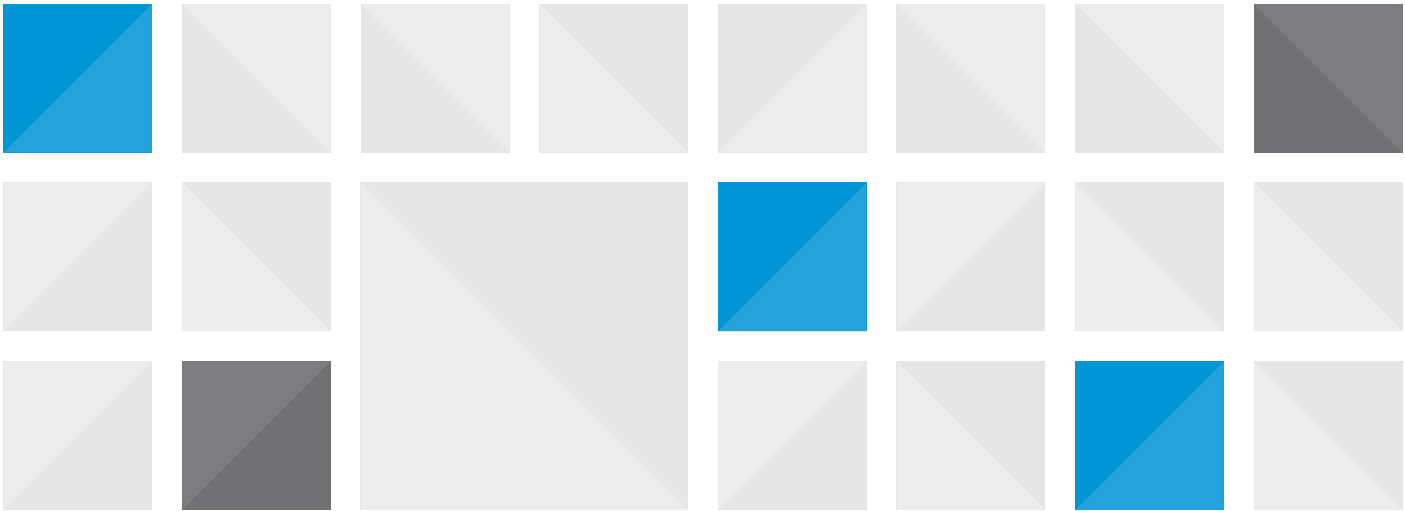


Mr Narendra Baliga
Chief Executive Officer
PKC Advisory
Delhi, India

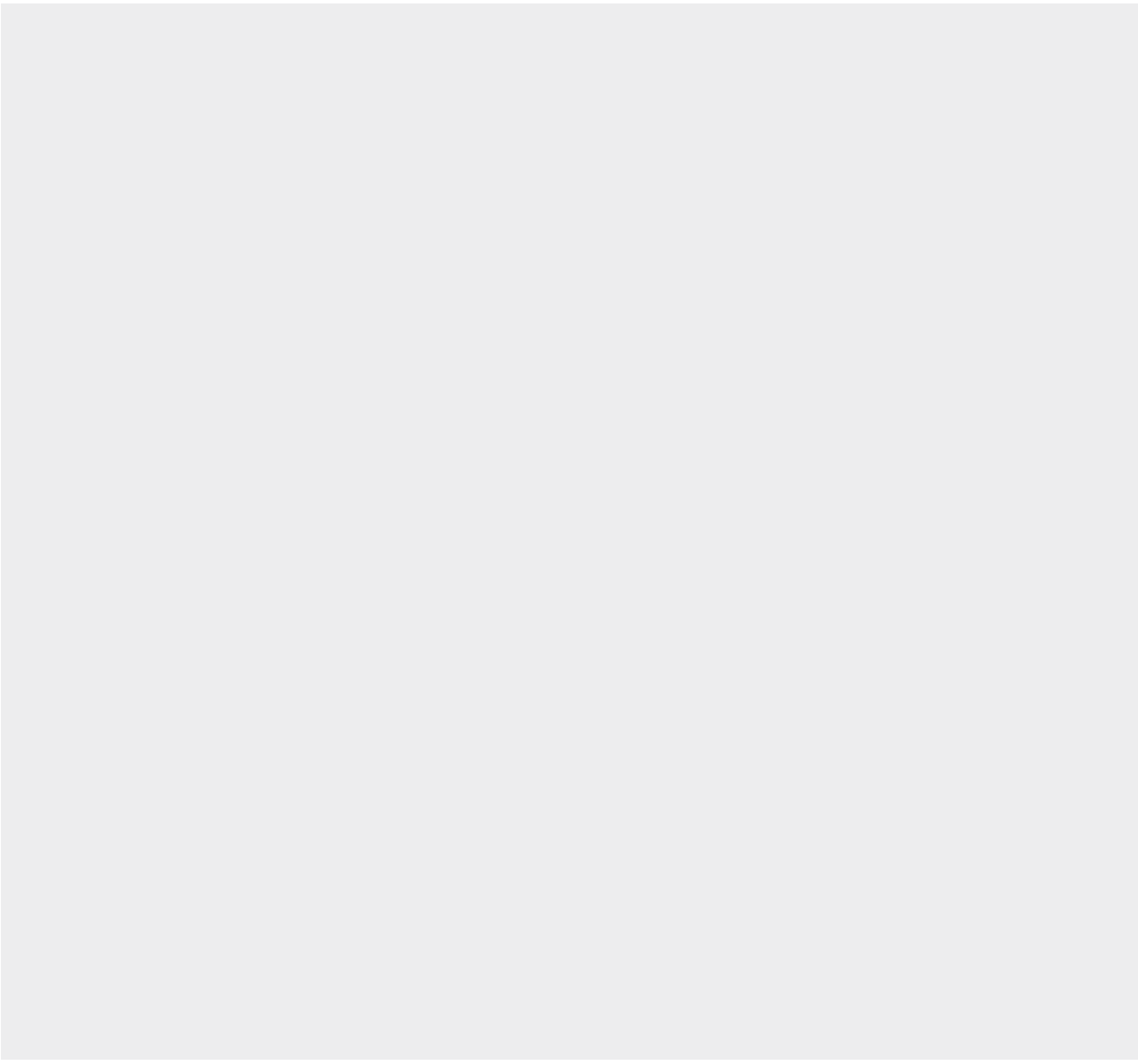
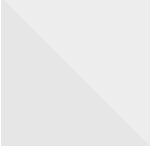
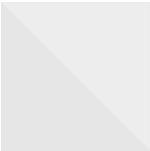
www.pkcadvisory.com +91 124 4525300

PKC Advisory offers a wide range of business advisory services to its increasing number of clients in the GCC and wider MENA region. It is the partner of choice to many clients, delivering a sustainable value proposition through its strong multi-disciplinary team, wide spectrum of

expertise, flexible engagement model placing 'Client First', optimal blend of on-site presence and off-shore project execution, and an emphasis on strong ethical values.







Sheikh Hamad Sabah Al Ahmad Al Sabah

Chairman

Mr Faisal Hamad Al Ayyar

Vice Chairman (Executive)

H.E. Abdullah Yacoub Bishara

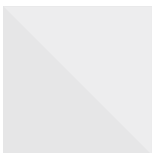
Board Director

Sheikh Abdullah Nasser Sabah Al Ahmad Al Sabah

Board Director

Sheikha Futtouh Nasser Sabah Al Ahmad Al Sabah

Board Director



Faisal Hamad Al Ayyar

Vice Chairman (Executive)

Mr Faisal Al Ayyar is Executive Vice Chairman of the Kuwait Projects Company (Holding). He joined KIPCO in 1990 when it was a US\$ 220 million regional investment company. Under his stewardship, KIPCO has developed into one of MENA's leading holding companies with interests in financial services, media, real estate, manufacturing and education, operations in 24 countries and consolidated assets of over US\$ 32 billion. Of note is his leading role in the creation and development of OSN, the region's largest pay-TV company, the development of SADAFCO, a leading dairy and foodstuff producer in Saudi Arabia, and the expansion and subsequent sale of Wataniya Telecom, a major regional mobile operator.

Mr Al Ayyar is Chairman of Panther Media Group - Dubai, UAE (OSN). He is Vice Chairman of Gulf Insurance Group - Kuwait, of United Gulf Bank - Bahrain, of United Gulf Holding Company B.S.C. - Bahrain, of Jordan Kuwait Bank - Jordan, of Saudia Dairy & Foodstuff Company - KSA, and of Mashare'a Al-Khair Establishment - Kuwait. He is a Board Member of Gulf Egypt for Hotels & Tourism Company - Egypt. He is a Trustee of the American University of Kuwait - Kuwait, and Honorary Chairman of the Kuwait Association for Learning Differences - Kuwait.

Mr Al Ayyar began his career as a fighter pilot with the Kuwait Air Force. Honors include the Arab Bankers Association of North America's 2005 Achievement Award, the Tunis Arab Economic Forum and the Beirut Arab Economic Forum 2007 Achievement Awards and the Kuwait Economic Forum 2009 Award for his contribution to the investment sector and successes in the global financial market. Mr Al Ayyar was recognized by Kuwait's Al Anba newspaper as the leading business and investment personality for 2018.



Samer Khanachet

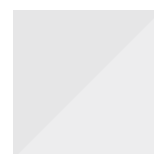
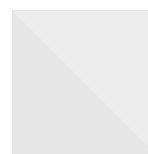
Group Chief Operating Officer

Mr Khanachet joined KIPCO as General Manager in 1990. He moved to the United States in 1991 to head United Gulf Management, KIPCO's US subsidiary, and identify strategic resources to support KIPCO's activities in financial services, media and other sectors across the MENA region. He was appointed KIPCO's Group Chief Operating Officer in 2008. He is Chairman of Takaful Savings & Pensions and a Board member of Burgan Bank, United Gulf Bank and United Real Estate. He holds board and committee positions with the American University of Kuwait and the Massachusetts Institute of Technology. He holds two BSc degrees from MIT and an MBA from Harvard University.

Masaud Hayat

Chief Executive Officer - Banking

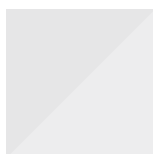
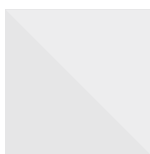
Mr Hayat joined KIPCO as CEO, Banking in 2010. He has served the KIPCO Group in a number of key positions since 1997 and has extensive experience in the region's commercial, investment banking and asset management sectors for 40 years. He is responsible for the development and supervision of KIPCO's banking and financial service businesses. Mr Hayat is Chairman of United Gulf Bank, United Gulf Holding Company and Tunis International Bank, and Vice Chairman of Gulf Bank Algeria, FimBank – Malta and Bank of Baghdad. He is a Board Director of North Africa Holding Company and is a Board Member of Burgan Bank, Jordan Kuwait Bank, KAMCO and United Gulf Financial Services North Africa – Tunisia. Mr Hayat has an Economics degree from Kuwait University and High Diploma in Banking Studies from the Institute of Banking Studies, Kuwait. He also attended the International Institute for Management Development in Geneva, the Advanced Management Program at Wharton Business School and the John F. Kennedy School of Government at Harvard University in Executive Management Program.



Tariq AbdulSalam

Chief Executive Officer - Investments

Mr AbdulSalam joined KIPCO as CEO, Investments in January 2011. He first joined KIPCO in 1992 and from 1996 was Head of KIPCO's Investment Division. In 1999, he became the General Manager of KAMCO. In 2006, he joined the United Real Estate Company (URC) as CEO and in 2010 became the Chairman of URC. He was Chairman of Burgan Bank from 2007 to 2010 and has held Board positions at United Gulf Bank, Kuwait Bahrain Insurance Company and Gulf Insurance Company. He is currently Chairman of URC and Vice Chairman of the Kuwait Clearing Company. He is also a Board member of KAMCO, Jordan Kuwait Bank and Quraan Petrochemical Industries Company. Mr AbdulSalam holds a BSc in Accounting from Kuwait University.



Pinak Maitra

Group Chief Financial Officer

Mr Maitra joined KIPCO in 1988. He was appointed Financial Controller in 1991 and Group CFO in 1996. He is a member of the Group's strategy and risk management team. He leads the Group planning and performance analysis function. He is a Board Member of Burgan Bank, OSN and PKC Advisory. Prior to joining KIPCO, he worked for Arthur Young International. He won the MENA Private Sector CFO of the Year award in 2008. In 2011, he won the first MENA region CFO of the Year award, organized by the Institute of Chartered Accountants of England and Wales. From 2016 to 2018, he was named among the 'Top Indian Business Leaders in the Arab World (Executives)' by Forbes Middle East. Mr Maitra is a graduate of Osmania University, India.





Khaled Abdul Jabbar Al Sharrad

Group Chief HR & Admin Officer - Board Secretary

Mr Al Sharrad joined KIPCO Group as the Group Chief HR and Admin Officer in 1995. He plays multiple strategic roles for the Group in the capacity of KIPCO Secretary of the Board, Chairman of IKARUS United Marine Services Company, Board Director in Kuwait Furniture Manufacturing & Trading Company (KUFUMA) and Kuwait Association for Learning Differences (KALD), in addition to his participation as chair or member in several committees. He is a well-rounded leader with close to 30 years of proven organizational development and advisory experience covering areas such as strategic planning, corporate governance, organization design, talent management as well as business improvement. He holds a BA degree from St. Edwards University in Texas and is a certified professional in personnel management.

Declan Sawey

Group Treasurer

Mr Sawey joined KIPCO in 2007. He was previously Head of Asset & Liability Management for HBoS Corporate in Edinburgh, Scotland. He has held positions with Gulf Bank of Kuwait, the Kuwait Investment Authority, Ernst & Young, Kuwait and KPMG, London. He is a Fellow of the Institute of Chartered Accountants in England & Wales, a Chartered Financial Analyst and a Fellow of the Association of Corporate Treasurers.



Mohsen Ali Husain

Group Chief Audit Executive

Mr Husain joined KIPCO in 2006. He has wide experience in public accounting and internal auditing and previously held positions with KPMG, Arab Insurance Group, National Bank of Bahrain, Ahli United Bank and United Gulf Bank. He is a Certified Public Accountant (CPA), a Certified Information System Auditor (CISA), a Certified Internal Auditor (CIA) and holds a BSc in Accounting.

Mazen Isam Hawwa

Group Senior Vice President - Finance & Operations

Mr Hawwa joined KIPCO in 2001. He leads KIPCO Group's finance and operations and is entrusted with strategic planning, operational optimization, governance and risk management. He also serves as advisor to several KIPCO operating subsidiaries. He is Chairman of Mena Homes Real Estate Company, Vice Chairman of Takaud Savings & Pensions and United Networks. He is also a Board Member of United Real Estate Group, Global Investment House, United Gulf Holding Company, North Africa Holding Company, SSH International Group and Fajr Al Gulf Insurance Company. Prior to joining KIPCO, he worked for Andresen & Co. Mr Hawwa holds an EMBA from HEC Paris and is a graduate of the Lebanese American University. He is a holder of several professional qualifications from prominent US-based institutions such as CPA, CGMA and CMA.



Joe Kawkabani

Group Chief Strategic Initiatives Officer

Mr Kawkabani joined KIPCO in 2018. With around 20 years of experience in identifying, structuring, developing and managing investments and ventures in frontier markets, Mr Kawkabani leads strategic initiatives, special projects and transformation programs across KIPCO Group. Prior to joining KIPCO, he set up and served as the CEO of CPC Africa, and before that he was one of the founding partners of Willow Impact Investment. He has held several positions in leading regional and international organizations including Chief Investment Officer- MENA equities at Franklin Templeton, Co-Founder and Managing Director at Algebra Capital, and Head of Equity Asset Management at SHUAA Capital. He holds a Bachelor's Degree in Business Administration from Saint Joseph University in Beirut.



Adel Al Waqayan

Treasurer

Mr Al Waqayan joined KIPCO in 1995. He was previously a Senior Foreign Exchange dealer with Burgan Bank's Treasury department. He is a board member of the United Real Estate Company and is the Chairman of the Chairman's Club. He was previously Chairman of the Kuwait Financial Markets Association in 2006. Mr Al Waqayan holds an MBA from USI University in the USA.

Osama Talat Al Ghousein

Senior Vice President - Banking

Mr Al Ghousein joined KIPCO in 2013. With over 35 years of banking experience, he is a senior member of the team responsible for the strategy and supervision of KIPCO's regional banking operations. Prior to joining KIPCO, Mr Al Ghousein was Regional MD of Citigroup Global Markets and previously Regional MD & CEO of Standard Chartered Private Bank in Dubai. He has also held senior managerial positions with Credit Suisse, Pictet, National Bank of Kuwait and Commercial Bank of Kuwait. Mr Al Ghousein holds a Bachelor of Arts in Business Administration and Political Science from George Washington University, Washington DC.



Tawfiq Ahmad Al Jarrah

Executive Director - Hessah Al Mubarak District

Mr Al Jarrah joined KIPCO in 2016 as the Executive Director of Hessah Al Mubarak District, the first-ever mixed-use district in Kuwait. Mr Al Jarrah has more than 30 years experience in the real estate and financial sector. Prior to joining KIPCO, he was the Chairman and the Managing Director of Kuwait Commercial Markets Complex Company and before that the Director of the Commercial Banking Facilities Department at the Industrial Bank of Kuwait. He is the Chairman of the Real Estate Union Kuwait. Mr Al Jarrah holds a BA in Business from Baghdad University, the Certified Public Accountant (CPA) certificate and is a member of American Institute of Certified Public Accountants.

Eman Mohammad Al Awadhi

Group Communications Director

Ms Al Awadhi joined KIPCO in 2010. She is responsible for coordinating the Group's overall communications strategy and for KIPCO's corporate communications, media relations, branding and marketing activities. Ms Al Awadhi has an extensive career in public relations, media and journalism. She was previously a member of the 'Newsweek Arabic' production team and the foreign correspondent at Kuwait News Agency, Kuwait's official news wire. She holds a BA in English Literature from the University of Bahrain.





How to obtain our 2018 Financial Statements:

Shareholders attending our General Assembly meeting will be provided with a draft printed copy of the Financial Statements for their approval. Shareholders can request a printed copy of the Financial Statements to be sent to them by courier seven days before the advertised date of the General Assembly; please call KIPCO's Corporate Communications Department on +965 2294 3477 to arrange this.

Shareholders can request a copy of the Financial Statements to be sent to them by email seven days before the advertised date of the General Assembly; please contact kipco@kipco.com to arrange this.

Shareholders can download a PDF copy of the Financial Statements seven days before the advertised date of the General Assembly from our company website - www.kipco.com

For further information on our 2018 Financial Statements or for extra copies of this Review, please call +965 2294 3477



